

Region 2 Meeting  
May 17, 2007  
Nazareth College, Rochester, NY

**Introductions:**

John Smith President, Thanked everyone for attending. Many new faces and a record attendance.

John also thanked Anne Barton for the mentoring committee. Stephanie Boyer from SUNY Alfred is the recipient and will now be able to attend Novice. Congratulations to Stephanie.

**Exec Council update:** Andrea Mason:

Very busy- 2 emergency conference calls. The first was to hire a lobbyist in Albany to assist with all the information going on in the industry. The information is available is on the web and is available to be viewed. Any information that committees or individuals who want Andrea to take with her to Albany in June, just let her know. She also has the information from the meetings in Albany if people wish to view it. Any concerns, please share with her and she will bring to Albany.

**Treasure:** Current balance is: \$2826.66

A few items we will be looking into the treasury for is the Support Staff workshop. Karen Blankenburg committee chair mentioned that the committee would like to meet and are looking for participants for the committee.

John Smith mentioned for EASFAA's silent auction that they are still acceptance donations for the auction to benefit area community missions. Region 2 will be contributing to it as a best of Rochester Gift Basket.

**Membership Update:** Margaret Christain. Please contact her for information updates, mailing labels, etc.

**HESC Update:** John Austin to discuss slate bill.

John wanted to make sure the toll free number for professionals is made aware to the staff and only for staff and not students.

Financial aid will not end because of this bill, and not to worry. What HESC is doing BC of the new code of conduct and how they are moving forward in this environment?

**Codes of Conduct:**

John spoke of the different amendment that were asked to be in place. Items asked were: Processing: need to speak with council regarding you own school process- the process needs to be clear with the school.

Co brand items, linked MPN, advisory board, training components, lunch, reimbursement of travel expenses (institutions). Overture HESC owns, so not considered a gift.

How do we live with Slate?

Mapping your future, ELM, Direct Lending, and how does Slate effect it? Q and A will be available on the HESC website. If there are other questions please email John at [Jaustin@hesc.com](mailto:Jaustin@hesc.com).

**Regulations:** Responsibility of the regs and clarity will be monitored and forthcoming. What is expected? Lender flow process is still a little unclear depending on the schools process. Confusing to students is a large concern and HESC is looking at building something to assist with alleviating any confusion for students.

Questions: Andrea Mason: schools that had codes of conduct- will all schools have to switch to slate? A: Bill is prospective not retrospective. AG has said that they like Slate language and they open into making amendments, but there will be about 6 months before information and codes need to be updated, changed.

Debbie Monsour: Some schools are putting all lenders on the drop down box, but that this creates multiple lender codes and can create issues (student would not know which lender/code to choose). What is HESC doing to council?

A; John mentioned that there is no need to drop all lenders but to have information available as to criteria for why they have chosen lenders. HESC does have the ability to put a code specific solution for the list that will be more directives for the students.

Q: Disclosure for students? A; needs to be made available for students and the criteria as to why- located on the website for example. General criteria statement but not needed for all lender (specific).

Q. Is what we are doing in slate is a good prep for Sunshine act?

A. Information should be available and ready.

**Tap Information Aid for Part time Study:** Erika Terwilliger

Please see attachment.

Draft for comparison chart will be available on the website when complete.

Note: Accelerate study- summer is always an accelerated term

**Lender/Vendor update:**

Shane Rauh is newly employed with Student Capital. He began in April. Dan Dunn covers 1, 2 and Shane will be in the East of the school. Shane also is a new father- May 8<sup>th</sup>, Addison Rauh.

Edfunds: hosting a web training.

**Summer Outing:** Suggestions are welcome, what, where and when. Susan Romano, Eddie and Melissa are assisting her. Please contact her if you are interested in assisting or have suggestions or ideas.

HESC is offering a web training (webinar) and another webinar re; the legislative updates. Announcement and Dates will be forthcoming (June 18 or 20).

Nominations for Exec council will be upcoming. Debbie Monsour will be sending info out about it. Thanks to Andrea for serving this role and doing a great job.

**Fall Meeting:** Roberts Wesleyan College on Wednesday, September 26, 2007.

**Service award nominations for Region 2.** Nora Bell is chairing the committee. Please send forth nominations. If you have any questions please contact Nora or Mark Schwartz for more information. John Smith echoed praise for region 2 and the role we all play in the region.

Guest Speaker Presentation by Jim Vallee, M & T Bank “Become a Student Aid Advocate”.

Please see attached power point presentation.

**Attendees:**

Susan Romano-  
Andrea Mason  
Theresa Gieseke  
Margaret Christian  
Darcie Stephens  
Wendy Flemming  
Stephanie Hoyer  
Laura Giglio  
Robin Harrington  
Andy Leardini  
Mark Schwartz  
Scott Atkinson  
Melissa Barbara  
Eddie Vera  
Katrina DelGrosso-  
Kathleen Armstrong  
Joanne Fischer  
Judy Trevan  
Bruce Wooley  
Marc Woolf  
Steve Field  
Laura McClullenda  
Holly Z.  
Rebecca Bailey  
Kayleen Burgio  
Carolyn Servon  
Corrine Franklin  
Kristine Seewagan  
Debra Eddy  
Abbey Linsner  
Verna Hasen  
Jon Herninger

Joe Bailey  
Nancy Vanzetta  
Jim Vallee  
Cindy Kohlman  
Sherrie Sheppard  
Erika Terwilliger  
Olga Wirlo  
John Smith  
Rachel Barker  
Dawn Landgon  
Brian Levy  
Dan Dunn  
Toni Greenlee  
Anne Barton  
Karen Blankenburg  
Debi Mansour  
Patty Peterson