



NYSFAAA Executive Council
Remote Meeting
June 14, 2021: 9:00am - 5:00pm
June 15, 2021: 9:00am - Noon

Call to Order & Roll Call

King/Polino

President – Adrienne King
Past - President – Howard Leslie
1st Vice President – Renee Swift
2nd Vice President – Brian Smith
Secretary: Anne Sullivan Polino
Treasurer – Shalena Clary
Past - Treasurer – Susan Godreau
Region 1 – Lea Nuwer
Region 2 – BJ Revill
Region 3 – Patti Donahue
Region 5: Joseph Weglarz
Region 7 – Clair Jacobi
Region 8 – Stacey Hawkins

Guest:

Lisa Simpson
Tanya Patterson-Stanley
Debra Evans
Jeanne McCarthy
Lisa Ahreans-Foster
Renee Nunziato

A quorum exists and the meeting started at 9:05 A.M.

Approval of Minutes –Motion via Email

King/Polino

MOTION: A motion was made by Susan Godreau, seconded by Patti Donahue to accept the minutes with one edit

A vote was called-the motion passed with all in favor.

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Discussion via Email

MOTION: A motion was made by _Howard Leslie, seconded by Lea Nuwer that NYSFAAA supports the positions of NASFAA based on the feedback of the NYSFAAA Survey.

A vote was called-the motion passes with all in favor, no oppositions, and no abstentions.

MOTION: A motion was made by Howard Leslie, seconded by Susan Godreau for NYSFAAA's statement of support of NASFAA's positions be posted on the NYSFAAA website and be sent to the membership via listserv email.

A vote was called-the motion passes with all in favor, no oppositions, and no abstentions.

President's Report –	Adrienne King
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EASFAA Retreat

A total of 21 persons attended the EASFAA meeting in person, with all others attending via Zoom. Adrienne King and Howard Leslie were unable to attend on June 14 due to a conflict with the NYSFAAA Executive Council meeting. Tayler Kreutter attended in their place.

Adrienne King gave her report on NYSFAAA. There are 161 individuals registered for Novice. More detailed information will be given at the next meeting

NYSFAAA Meeting with Elsa Magee, HESC

Howard Leslie, Adrienne King and Christopher Barto met with Elsa Magee to discuss updates related to the declaration of a major. Below is a summary of this update.

Please find below clarification of rules regarding the declaration of a major by matriculated students prior to their fourth term. Clarifying language is available on the New York State Education Department website here (<http://www.nysed.gov/postsecondary-services/tuition-assistance-program-tap>), and on TAP Coach here (<https://www.hesc.ny.gov/partner-access/financial-aid-professionals/tap-and-scholarship-resources/tap-coach/D.html>). The language on the SED website is under "Updates; sub-link: Declaring Major" and is as follows:

*For State financial aid purposes, a student must declare a major within **30 days of the end of the institution's add/drop period of the sophomore year in a 2-year program** or within **30 days of the end of the add/drop period of the junior year of a baccalaureate program** so that the student is able to complete the requirements for the degree within the timeframe specified in the academic program as registered with the commissioner. Please note that these requirements are meant to reflect the academic timeframes of the typical curriculum term lengths needed to earn a four-year degree. Students who reach their junior year status early because of credits earned prior to matriculation, **may** declare a major prior to their 4th term. However, such students **must** declare a major upon reaching their junior year status at the end of their fourth term as noted above.*

In each case, the cumulative transcript for the student must designate the student's enrollment in a program that has been registered by the State Education Department and appears on the Inventory of Registered Programs as a program eligible for State student aid. These also must be consistent with all required deferral of degree approvals at the college, and while a declaration must be made at specified points as noted above, students are, of course, free to change their choice of major during their program of study

This clarification was developed in partnership between SED and HESC, and HESC will shortly be sending this clarification to schools on behalf of SED.

Diversity, Equity & Inclusion

Tanya Patterson-Stanley gave report on Diversity, Equity and Inclusion Committee actions.

The plan is to make NYSFAAA a safe place and refining definitions of Diversity, Equity, Inclusion. The Executive Council reviewed and edited the following statement with the Chairperson.

The New York State Financial Aid Administrators Association (NYSFAAA) aspires to employ diversity, equity and inclusion throughout every aspect of our organization. We define equity as a level playing field for members according to their respective needs, which may include equal treatment or treatment that is different, but considered equivalent in terms of member rights, benefits, obligations, and opportunities. Equity is a concept, which allows all members to partake in chosen endeavors at NYSFAAA with the resources needed to succeed, regardless of differences in diversity.

Diversity is the fundamental understanding recognizing both individual and group differences and the values that result in shared thoughts, knowledge and experiences. Diversity is paramount to the pursuit of high- quality advocacy and education, which paves the way to improving learning practices and thus outcomes. It is a commitment to be more and to be better; to share the wealth of knowledge intrinsic to our unique, yet, collective experiences. It also allows us the ability to celebrate and share our differences including, but not limited to racial, ethnic, gender, gender identification, cultural identity; age; sexual orientation; socioeconomic status; nationality; political affiliation; abilities; marital status; and geographical location.

The NYSFAAA's use of inclusion brings together a diverse group of members and associates to ensure that members from all backgrounds have the opportunity to have their voices heard and know their opinions are valued.

With intentionality in our efforts, we expect to improve our members' experiences and the organization as a whole. We are deeply considering diversity, equity, and inclusion, while openly discussing them as an organization. We will periodically update this statement as we continuously update our knowledge NYSFAAA is to be a "safe space" organization for all of its members and associates.

Please consider the definitions provided below.

Equity vs. Equality

Equity involves trying to understand and give people what they need. Equality, by contrast, aims to ensure that everyone gets the same things.

Equity

Equity is defined as "the state, quality or ideal of being impartial and fair." It is helpful to think of equity as not simply a desired state of affairs or a lofty value. To be achieved and sustained, equity needs to be thought of as a structural and systemic concept.

Systemic Equity

Systemic equity is a complex combination of interrelated elements consciously designed to create, support and sustain social fairness. It is a dynamic process that reinforces and replicates equitable ideas, power, resources, strategies, conditions, habits and outcomes.

Inclusion

Inclusion is the action or state of including or of being included within a group or structure. More than simply diversity and numerical representation, inclusion involves authentic and empowered participation and a true sense of belonging.

Our committee will continuously work to ensure that NYSFAAA provides a platform that is Diverse, Equitable and Inclusive, so all members will feel accepted, empowered and safe.

Adrienne King indicated that this statement will be presented to the membership and posted to the website.

MOTION: A motion was made by Patti Donahue , seconded by Stacey Hawkins to accept the DEI statement as written and edited by the Executive Council.

After discussion and edits, the motion passed with 9 in favor, one vote in opposition and no abstentions.

Tanya thanked Adrienne for allowing her to be chair of this committee and the Executive Council for their support.

Howard Leslie thanked Tanya for moving this committee's work forward.

Howard recommended NASFAA's program on Diversity to Tanya and hopes that Tanya gets involved in this work. Tanya indicated that she is on the EASFAA Diversity Committee.

Past President's Report –

Howard Leslie

Governance & Ethics

There is nothing to report at this time.

Elections

Howard Leslie reported the following election results:

- Patti Donahue was elected President
- Taylor Kruetter was elected Treasurer-Elect.

Two excellent candidates for treasurer as there were two quality candidates.

There were no nominations for either position.

MOTION: A motion was made by Anne Sullivan Polino, seconded by Susan Godreau to destroy the election ballots.

There was no discussion and the motion passed with all in favor.

Mentorship Committee report

There is nothing to report (yet). As Tayler has mentioned in prior reports, the hope is that now Novice has been completed, that mentorship will revive.

Membership Committee report

As of June 10, 2021 there are 1,172 active members compared to 1,104 in June 2020. Renee attributes this to Novice registration mostly and slightly with the campaign she presented at our last meeting. Renee sent out well over 350 emails to lapsed members. About 100 came back undeliverable. This equated to 27% of the emails as undeliverable. We received (6) renewals for 2020-21 as part of that campaign. This is not a great output however it is (6) members that were previously lapsed.

Renee is going to ask for a final Novice attendee report to share with region chairpersons. Her region (region II) expressed interest in this and she would think that all regions would welcome this information to keep our newest professionals engaged with NYSFAAA.

Technology, Innovation, & Communication Committee**Committee Members:**

Howard Leslie, Sandy Looker, Lea Nuwer, Sean Sherwood, Sonya Stein, Joli Patel, Tanya Patterson-Stanley

Summary of Activities:

- Membership invoicing
- Novice and Conference support with Whova and Zoom
- Support SWT with surveying and website postings
- Re-envision a social media communication plan and calendar
- Election support

Upcoming Projects:

- Continued work on the Whova virtual platform for Conference
- Call for Team of Techies for the Conference
- Increase social media presence and investigate MemberClicks options
- Assist rebooted Diversity & Inclusion Committee, as requested
- Continuous updates to BOT knowledge
- Continued support of SWT
- Continued updates to website
- Seeking new, active committee members

Assistance Requested from Executive Council:

- Continual update of names for committees and regional leadership

Future Meetings and Events:

TBD June

Submitted By: Lea Nuwer & Howard Leslie

The committee thanked group who put together Novice for their dedication and work on this committee.

Additional Discussion:

Howard Leslie brought up the Survey Monkey tool and asked if we should stay with Survey Monkey or move to Google Doc to save approximately \$900. Another advantage is that we can train any committee or other appropriate user on how to send out their own survey using Google Docs, This takes the pressure off Howard and Lea Nuwer. Disadvantage is that it does not have fancy graphs, etc. You get straight data with Google docs. The dollars for Survey Monkey are in the budget area but we should consider this as an area of change. The University of Binghamton uses Google Docs and it works well.

Shalena Clary confirmed that the budget request is \$900. Google Docs is free.

Howard and Lea will provide training to users. Survey Monkey only allows for one login and has security provisions that don't allow for sharing. This will be burdensome for the committee.

Patti Donahue asked how many surveys are done a year. There are at least 30 done in a year with every event, conference, and training event along with some committees and Strategy plan conducting surveys. Students applying for scholarships can use Google Docs to apply as well.

Howard also indicated that social media presence increase has not been successful. Howard looked into internal social media of MemberClicks and thinks it is powerful. Howard indicated that a full report was sent to Executive Council but received no feedback. He would like to research it again to help push forward communication with members using social media and is looking for a group from the Executive Council to review the information on Member Click's social media tool to determine if we should move forward with the project. Howard will resend the report.

Patti Donahue, Adrienne King, Brian Smith will be part of the committee. Howard will sent up a meeting with Member Clicks.

Statewide Training

Brian Smith indicated that surveys have had very bad responses and need promotion to garner additional responses. For example: 5 responses from 200 plus participants. There were 30 surveys conducted during the year. Some scheduled, some last minute.

Brian thanked SWT committee for their quick follow up on requests from members.

Meetings schedules for committee planning Fall and next spring agenda.

Please reach out with requests.

Betsey Mayotte Proposal

Howard Leslie

Howard Leslie provided a report and recommendation to support a Student Loan Counseling Boot Camp given by Betsy Mayotte as follows:

Betsy is the founder and President TISLA. Well known leader in student loan advisor role. Betsy would like to do workshops to prepare Financial Aid Administrators for what is likely one of the biggest events in financial aid history. Repayment after COVID. State of Impending Emergency as discussed in a NASFAA article.

The Workshop would be held for 3 hours a day for 3 days. Betsy is offering NYSFAAA a \$200 discounted price of \$599. Howard said the Chuck Schumer told students not to begin repaying student loans because he believes that loans will be forgiven.

The following discussion points were made:

Is there an opportunity to charge members to recoup the cost of the event.

What happens if we cannot cover our cost or if we make a profit -we don't owe Betsy.

Issue with having to commit three days to the training. SUNY also has budget issues in place. Perhaps a statement for school management to help bring value.

It is unlikely that there is tax financial implication to NYSFAAA if there is a profit

Brian Smith and Patti Donahue questioned the timing of the event. HL believes it could be held in 3 consecutive days or possibility three days over three weeks but felt it should be held as soon as possible. Schools are likely to get calls in September making mid- July into August, the best time to hold the sessions.

Brian mentioned NASFAA's possibility that the start may be pushed back.

Howard Leslie to ask Betsy if recorded.

Linda Ahearn Forster joined call to weigh in on timing and made the following points: Washington watch – will not be extended based on a Democrat letter on getting students ready for repayment.

- September and August will be difficult for many schools because of start of Fall term.
- Inundated with calls, Linda sends out emails to all students who are in active repayment that they will be entering repayment. These emails will start in August which will drive calls from students.
- August and September are not popular months for SWT but is there a good time for every institution.
- Training the trainer, spend time now to develop the information for roll out later.

Howard will follow up with Betsy on these points and return to the Executive Council.

MOTION: a motion was made by Howard Leslie, seconded by Joe Weglarz to retain services of Betsy Mayotte to conduct 3 day, 3 hours per day training to engage members to help support students as they reenter payment of student loans after COVID.

A vote was called and passed with all in favor.

MOTION: a motion was made by Patti Donahue, seconded by Howard Leslie to schedule training for three consecutive weeks beginning in July to be confirmed by Betsy Mayotte. These sessions will be recorded for use by paid attendants unable to attend the scheduled dates.

A vote was called and passed with all in favor.

MOTION: a motion was made by Howard Leslie, seconded by Brian Smith, that NYSFAAA will pay Betsy Mayotte \$10,000 for her services and charging members \$50 to participate

After a discussion, the motion was amended.

Amended MOTION: a motion was made by Howard Leslie, seconded by Brian Smith that NYSFAAA will pay Betsy Mayotte \$10,000 for her services and charging members \$45 to participate.

No further discussion, vote - all in favor, no opposition, no abstentions.

The Thursday of the weeks of July 22, July 29, August 5 from 1 -4 PM, assuming Betsy is able to meet those days,

- **Post meeting note: Betsy Mayotte agreed that should enrollment in this event be less than 100, she would reduce her rate instead of canceling the training.**

**HESC Update –
May 2021**

Lisa Simpson

2021-22 New York State Budget Updates

1. **Increases the Maximum TAP Award**
 - Maximum TAP award increased by \$500
 - Minimum Award remains at \$500
 - Reduced number of schedules from eleven to six
 - Dependent award maximum increased to \$5,665.
 - Independent and Married No Children Schedule increased to \$3,525.
2. **Full support for over \$1 billion for HESC financial aid programs**
 - All HESC programs funded for the 2021-22 academic year.
3. **TAP Tuition Credit**
 - SUNY tuition credit extended through 2023
 - Tuition credit formula updated to use the maximum TAP of \$5,665
 - Formula previously used \$5,000 as the maximum
4. **Continues 2016-17 Tuition Rates for the Excelsior Scholarship**
 - Extends the use of the 2016-17 undergraduate tuition rate for Excelsior recipients through the 2023-24 academic year.
 - Thereafter, undergraduate tuition rate can be reset annually to the rate established for the subsequent academic year.

- The 2021-22 Excelsior and ETA application will open on May 17th and close on August 31, 2021.
5. **Ensures students impacted by the coronavirus pandemic maintain their financial aid eligibility**
- The Enacted State Budget holds harmless students who were unable to complete academic requirements needed to maintain financial aid eligibility because their enrollment was disrupted due to the pandemic, were unable to maintain satisfactory academic progress due to illness, course closure, or other special circumstances.

Certification using the COVID flag

- Students can be certified using COVID flag for any term in which the Governor's Executive Order declaring a State disaster emergency for the entire state, remains in effect.
 - Spring 2020, Fall 2020, Spring 2021
- NYS financial aid award recipients who are:
 - Eligible for financial aid at the 100% liability date
 - Impacted by COVID-19
 - School makes determination
 - Information currently on HESC website.
 - More written details by program type will be sent shortly
- Schools who indicated the COVID flag in error should send a request to have the flag removed to priorityservices@hesc.ny.gov

Aid to Part Time Study (APTS) for academic year 2020-21

- Awards can be made for all 2020-21 terms (Summer, Fall, Spring). We have temporarily removed the 45-day deadline for submitting the recipient lists and certifications.
- APTS processing has been added to the processing schedule on Tuesdays and Thursday.
- APTS payments will begin to run on the same dates as 2020 RAs.
- **May 15th, 2021** will be the deadline Recipient Lists/Replacement lists must be submitted online for all terms.
- **August 15th, 2021** is the deadline for submitting APTS certifications for all terms.
- Please contact APTS.Administration@hesc.ny.gov if you have any questions.

June Processing Changes

- The first roster for the 2021-22 academic year originally scheduled for this Wednesday, June 9, 2021 will be delayed and replaced with a final roster for the 2019-20 academic year.

HESC will notify schools when the first roster for the 2021-22 academic year will be available.

- **TAP Award Increase**

Recipients from each category will be awarded from a single schedule, regardless of the year they were first eligible for a State award.

- Programming needed at HESC
- Awards will be recalculated
- Email to students to review their account
- Student Status Listing (SSL) will reflect new awards

Clarification of Rules of Declaring a Major

- Bulletin sent 5/27/21 from HESC
- This notification is to make you aware of the clarification of rules regarding the declaration of a major by matriculated students prior to their fourth term. Clarifying language is available on the New York State Education Department website [here](#), and on TAP Coach [here](#)

For State financial aid purposes, a student must declare a major within **30 days of the end of the institution's add/drop period of the sophomore year in a 2-year program** or within **30 days of the end of the add/drop period of the junior year of a baccalaureate program** so that the student is able to complete the requirements for the degree within the timeframe specified in the academic program as registered with the commissioner. Please note that these requirements are meant to reflect the academic timeframes of the typical curriculum term lengths needed to earn a four-year degree. Students who reach their junior year status early because of credits earned prior to matriculation, **may** declare a major prior to their 4th term. However, such students **must** declare a major upon reaching their junior year status at the end of their fourth term as noted above.

2019-20 Processing

- All certifications should be processed at this time
- Certify all Excelsior and ETA students on manifest now
- Check error reports for TAP, Excelsior, and ETA
- Schools are able to use Student Record Maintenance and the certification links on the website through July 15, 2021 to submit 2019-20 AY transactions.
 - Update and recertify errors
 - Errors must be corrected and processed before closing out of the year or students will not get paid.

(The Council returned from a lunch break at 12:30 P.M., with a quorum.)

Treasurer's Report	Shelena Clary
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Financial Statements provided by the Treasurer can be found at the end of this report. Shalena also reported that current balances in accounts have appreciated and the Budget v Actual, as presented is not final as payments continue to come in. A summary of variance was reviewed.

MOTION: a motion was made by Anne Sullivan Polino, seconded by Howard Leslie to accept the treasurers report.

A vote was called-the motion passes with 12 in favor, no oppositions, and no abstentions.

MOTION: A motion was made by Anne Sullivan Polino, seconded by Joe Weglarz to organize a team, to include past treasurers, to consider a change in auditing firms.

A discussion on the reason and purpose of this proposed change was held. A vote was called-the motion passes with 12 in favor, no oppositions, and no abstentions.

2021-2022 Budget Approval

Clary/Godreau

Shalena provided a summary of the revenue and expenses anticipated for the year and the Council reviewed the budget items to come to a final 2122 budget as presented.

MOTION: A motion was made by Susan Godreau, seconded by Howard Leslie to approve the 2122 budget, as presented.

A vote was called-the motion passes with all in favor, no oppositions, and no _abstentions.

Conference 2021	Debra Evans/Jeanne McCarthy
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Debra Evans and Jeanne McCarthy provided an update on the 2021 Conference including a review of the agenda. Debra thanked the committee for its hard work.

MOTION: a motion was made by Howard Leslie, seconded by Patti Donahue to accept conference agenda.

There was no discussion and the motion passed with all in favor, no opposition, no abstentions.

Howard Leslie commented that 6 individuals from NASFAA and a Past Deputy Secretary of Education will be attending the conference this year.

Conference Registration Fee was discussed.

The income from Novice more than covers the technology costs from the conference. Jeanne and Debra would like to recommend that the conference be free of charge to all members.

Howard expressed a concern that this will set a precedent for all schools to expect free in the future. Novice was given this conference free of charge, as part of their fee for Novice.

Update on refund from hotel (Hilton/Blue Sky Hospitality): Debra and Jeanne updated the Council on the status of the hotel deposit and believes we waited too long to say that we wanted to ask for a refund. The hotel wants a letter from the NYS Attorney General saying we cannot attend in person.

We need to consider other options for using the hotel for other meetings such as novice, Executive Council meetings, 2023 conference, regional meetings, or High School Guidance Counselor meeting.

After discussion on the pros and cons of charging a fee, the Council decided that a nominal fee should be charged.

MOTION: – a motion was made by Howard Leslie, seconded by Patti Donahue to charge \$50 to attend the 2021 NYSFAAA Conference.

A vote was called with all in favor, no opposition, no abstention.

Debra Evans asked for a clarification on recording the conference session and Howard Leslie indicated that it is an enticement for participants to come given the opportunity to attend other overlapping sessions. Adrienne King indicated that only those with paid fee can access recording.

Jeanne McCarthy expressed concern that we are setting a precedent that conferences will be recorded.

Attendees would be notified that the sessions are being recorded.

MOTION: a motion was made by Howard Leslie, seconded by Clair Jacobi to record every session and post each session for posting to the website for paid members.

A vote was called, and the motion passed with all in favor, no opposition and no abstentions.

A recommendation was made to announce that sessions are being recorded either before or after the start of the conference.

MOTION: a motion was made by Howard Leslie, seconded by Patti Donahue that announcement of recordings take place after start of conference.

A vote was called, and the motion passed with all in favor, no opposition and no abstentions.

Regional Reports –	Councilperson
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Regional Reports

Regional Reports were provided by councilpersons present at the meeting. Copies of those submitted are in the Exhibit section of this report.

The meeting was adjourn at 4:50 until Tuesday.

Tuesday, June 15, 2021

Roll was called and a quorum existed.

Old Business –

Novice Update

Nunziato

Renee Nunziato reported that the event went very well. Patti Donahue, Joe Weglarz, and Howard Leslie participated in event Shawn was an asset to the team and a great addition as a small group leader and IT professional. Renee's report is below.

**Novice 2021
Executive Council Update
June 15, 2021**

Registration:

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- 167 Total Registrants
 - 146 completed the training and earned the certificate
 - 5 missing final exams, certificate on hold
 - 6 missed a majority of training and did not complete final (not chasing these folks)
 - 2 MIA (1 paid, 1 cancelled)
 - 7 cancelled the day of (1 unpaid)
 - 1 audit
- Non-NY states represented:
 - CT – Fairfield University (4)
 - MD – College of Southern Maryland (1)
 - VA – Stratford University (1)
 - TX – Mapping Your Future (1)
 - MA – Williams College (1)
 - VT – University of Vermont (2)
 - NH – The NHHEAF Network (1)

WHOVA Stats:

- 182 attendees downloaded the app
- 4,293 messages sent (private and community)
- 42 community board topic posts
- 45 photos taken
- 14 meet-ups created
- 124 personalized agendas set up

Evening Activities:

- What we did
 - Monday – Welcome and Happy Hour
 - Tuesday – Trivia
 - Wednesday – Karaoke
 - Thursday – Happy Hour
- Not a whole lot of participation

Survey: Renee wanted to review the survey questions with the Executive Council prior to sending it out to participants. In particular references to “virtual” as the conference may or may not be virtual next year and price/value.

The pros and cons of a virtual event were discussed with the pro being that an in person event is better than a virtual event from a participation and collaboration standpoint. The cons are tied to limited budgets and travel cost. It was recommended that the survey be conducted in August/September

Renee recommended trying to go back to Mercy College. Costs include food and housing for trainers. Housing and food are a big portion of the cost to the attendees. Budget requests are not part of documentation Renee has available to her and asked for any documentation available to help her. Mercy may now require us to pay for housing.

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This year the conference team used the process of teaching participants how to look for information instead of using a Novice manual. They did see that the final exam scores were lower than normal. In the past, there was a charge for the manual.

Howard Leslie recommended putting together a plan to make the event as affordable as possible for the survey.

MOTION: a motion was made by Howard Leslie, seconded by Patti Donahue, that NYSFAAA waive the bidding process for the hopefully in person 2122 Novice training site.

One discussion point centered on the assumption that Mercy will allow us to host it there next year. If they say no or the price is too high, the committee will have to come back to the Executive Council for further discussion.

A vote was called with all in favor, no opposition, no abstentions.

Renee demonstrated the conference site and indicated that we may want to integrate some of the technology pieces into an in person event as well.

The Executive Council thanked Renee for her leadership on this event.

New Business –

Renee Swift opened a discussion on the review of affiliate members.

MOTION: a motion was made by Renee Swift, seconded by Howard Leslie to make an addition to Policy and Procedures Manual requiring the First Vice President to annually review, prior to the renewal period, affiliate members to confirm that they are still eligible for that status. If determine that a member is not eligible for affiliate member status, their status will be updates and they will be invoiced according to their member type.

A vote was called and passed with all in favor, no opposition, and no abstentions.

Next Meeting

August Meeting

Adjournment: a motion was made by Howard Leslie, seconded by Anne Sullivan Polino to adjourn the meeting at 11:00 A. M.

The vote passed with all in favor.

NYSFAAA, Inc.
Profit and Loss
July 1, 2020 - June 13, 2021

	TOTAL
Income	
102 Dues	68,780.00
103 Passthrough Income	0.00
107 Novice Workshop Inc	10,275.00
110 Interest Income	80.03
304 NYSFAAA Scholarship Inc	15,153.00
450 Uncategorized Income	15.00
Total Income	\$94,303.03
GROSS PROFIT	\$94,303.03
Expenses	
501 Executive Council Administration	
501A Revenue Sharing	5,210.00
501B Professional Services	14,023.00
501C General Executive Council	2,036.17
501F Bank Service Charge	770.64
501G Credit Card Fees	2,156.46
Total 501 Executive Council Administration	24,196.27
504 Awards Committee	1,937.42
507 Communications Committee	1,128.83
507A Website	13,556.00
Total 507 Communications Committee	14,684.83
510 Professional Development	
510A Statewide Training	3,400.00
Total 510 Professional Development	3,400.00
512 Novice Training Exp	1,229.75
700 NYSFAAA Scholarship	6,792.00
Total Expenses	\$52,240.27
NET OPERATING INCOME	\$42,062.76
NET INCOME	\$42,062.76

NYSFAAA, Inc.

Budget vs. Actuals: 2020-2021 Final Budget - FY21 P&L

July 2020 - June 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
102 Dues	68,780.00	75,000.00	-6,220.00	91.71 %
103 Passthrough Income	0.00		0.00	
107 Novice Workshop Inc	10,275.00	54,000.00	-43,725.00	19.03 %
110 Interest Income	80.03	300.00	-219.97	26.68 %
304 NYSFAAA Scholarship Inc	15,153.00	4,000.00	11,153.00	378.83 %
450 Uncategorized Income	15.00	450.00	-435.00	3.33 %
Total Income	\$94,303.03	\$133,750.00	\$ -39,446.97	70.51 %
GROSS PROFIT	\$94,303.03	\$133,750.00	\$ -39,446.97	70.51 %
Expenses				
501 Executive Council Administration				
501A Revenue Sharing	5,210.00	10,700.00	-5,490.00	48.69 %
501B Professional Services	14,023.00	8,800.00	5,223.00	159.35 %
501C General Executive Council	2,036.17	650.00	1,386.17	313.26 %
501D Executive Council Meetings		15,000.00	-15,000.00	
501F Bank Service Charge	770.64	850.00	-79.36	90.66 %
501G Credit Card Fees	2,156.46	5,000.00	-2,843.54	43.13 %
Total 501 Executive Council Administration	24,196.27	41,000.00	-16,803.73	59.02 %
504 Awards Committee	1,937.42	1,750.00	187.42	110.71 %
507 Communications Committee	1,128.83		1,128.83	
507A Website	13,556.00	12,000.00	1,556.00	112.97 %
Total 507 Communications Committee	14,684.83	12,000.00	2,684.83	122.37 %
509 Mentoring Committee		1,000.00	-1,000.00	
510 Professional Development				
510A Statewide Training	3,400.00	4,400.00	-1,000.00	77.27 %
Total 510 Professional Development	3,400.00	4,400.00	-1,000.00	77.27 %
512 Novice Training Exp	1,229.75	66,000.00	-64,770.25	1.86 %
700 NYSFAAA Scholarship	6,792.00	7,600.00	-808.00	89.37 %
Total Expenses	\$52,240.27	\$133,750.00	\$ -81,509.73	39.06 %
NET OPERATING INCOME	\$42,062.76	\$0.00	\$42,062.76	0.00%
NET INCOME	\$42,062.76	\$0.00	\$42,062.76	0.00%

Region 1 Report

NYSFAAA Exec Council Meeting

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING

Date and Location: 5/6/21 held virtually on Zoom

Attendees: 16

Topics and Training details: HESC Update with Mike Turner, Executive Council Report, discussions on COVID recovery funds and the change to SAI.

2 Other Training events in which the Region was involved:

Example – CGNY, Guidance Counselor workshop? none

3 Treasury update: \$3992.09, per Kathy Michalski. We will send three scholarship recipients to Novice in June 2021 from our regional funds.

4 Committee Reports: none

5 Conference news (If your region is involved in Conference planning): none

6 Upcoming meetings and events: meeting will be held after each Executive Council meeting and as needed. Next meeting is 8/5/2021.

7 Regional comments/Recommendations (If your region has pressing issues that need to be brought to the attention of Council): Region 1 would like to start having hybrid meetings.

Submitted 6/9/21

By Lea Nuwer

Region 2 Report
NYSFAAA Exec Council Meeting
June 2021

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING

Date and Location: 5/21/21 via zoom

Attendees = 25ish

Topics and Training details: Round Table Discussion on a variety of topics including HEERF II/III, EASFAA Conference run down, FAFSA Completion rates, TAP/Excelsior COVID Flag, Region 2 potential for hosting future conference

2 Other Training events that Region was involved in :

N/A

3 Treasury update:

Region 2 Treasurer – Jon Henninger – SUNY Geneseo

Current Balance - \$6,572.41

4 Committee Reports: N/A

5 Conference news (If your region is involved in Conference planning)

There was a small discussion about the possibility of Region 2 submitting a bid for the 2023 Conference.

6 Upcoming meetings and events

September 10th

7 Regional comments/Recommendations (If your region has a pressing issues that needs to be brought to the attention of Council)

Nothing pressing since our last remote meeting.

Region 3 Report
NYSFAAA Exec Council Meeting
6.14.21

2. MEETINGS SINCE LAST EXEC COUNCIL MEETING

Date and Location: No meetings were scheduled

Attendees = ##

Topics and Training details:

- 8 **Other Training events that Region was involved in:**
- 9 **Treasury update: \$5,851 (Cynthia Roach)**
- 10 **Committee Reports: Election Committee working on Region 3 Rep election**
- 11 **Conference news (If your region is involved in Conference planning): N/A**
- 12 **Upcoming meetings and events: N/A**
- 13 **Regional comments/Recommendations (If your region has a pressing issue that needs to be brought to the attention of Council)**

Region IV Report
NYSFAAA Exec Council Meeting
6/14/21 – 6/15/21

3. MEETINGS SINCE LAST EXEC COUNCIL MEETING

Date and Location: None

Attendees = N/A

Topics and Training details: N/A

14 **Other Training events that Region was involved in :** None
Example – CGNY, Guidance Counselor workshop?

15 **Treasury update:** Andrea Wedler reports our account balance is \$7,331.81

16 **Committee Reports:** No committee reports

17 **Conference news (If your region is involved in Conference planning):** N/A

18 **Upcoming meetings and events:** TBD

19 **Regional comments/Recommendations (If your region has a pressing issue that needs to be brought to the attention of Council)** N/A

Region #8 Report

NYSFAAA Exec Council Meeting

Date: June 11, 2021

4. MEETINGS SINCE LAST EXEC COUNCIL MEETING

Date and Location: March 24, 2021 virtual

Attendees = 22

Topics and Training details:

- Discussion with local HS Counselors on the current state of HS, Student needs, and how the Region may be able to assist.
- Open positions in the Region. Will need a new Secretary and also, we need a Rep for: Exec. Council, Awards, and Mentoring
- NASFAA Credentials and the opportunity to participate at a very low cost.

20 **Other Training events that Region was involved in : N/A**

21 **Treasury update:** 3/24/21- \$3654.02 provided by Nicole Adner

22 **Committee Reports:** Novice update provided by Courtney Rust, SWT provided by Abigail DeCatro, and TIC & Website provided by Sonya Stein.

23 **Conference news (If your region is involved in Conference planning):** Conference 2022 update regarding outreach to High Peaks to see what accommodations could be made in preparations for either a smaller attendance and/or virtual event if needed. Very willing to work with us at this time.

24 **Upcoming meetings and events:** TBD

25 **Regional comments/Recommendations (If your region has a pressing issue that needs to be brought to the attention of Council)**