



NYSFAAA Executive Council
Tuesday, April 17, 2018
Remote Meeting
2-4pm

Call to Order & Roll Call

President – Darrin Rooker

President Elect – Howard Leslie

1st VP – Adrienne King

2nd VP – Howard Leslie

Secretary – Kelly Kelly

Treasurer – Robert Zasso

Treasurer Elect – Susan Godreau

Region 1 – Sean Hudson (proxy for Kathy Michalski)

Region 2 – Shalena Clary

Region 3 – Patti Donahue

Region 4 – X

Region 5 – Joseph Weglarz

Region 6 – X

Region 7 – Debra Evans

Region 8 – Stacey Hawkins

Guests: Lynn Sabulski – Leadership Symposium Co-Chair
Gina Soliz, 2018 Conference co-chair

Darrin Rooker called the meeting to order at 2:00pm with a quorum of Executive Council present.

Approval of Minutes

Motion: A motion was made by Howard Leslie, seconded by Adrienne King to approve the minutes from the February 12, 2018 meeting. There was no discussion. A vote was called-the motion passed with a quorum in favor of the motion

President’s Report – Darrin Rooker

- State Budget (NYSFAAA’s advocacy efforts)
 - State budget-higher education did fairly well
 - Bundy Aid funding restored
 - New teacher loan forgiveness program
 - TAP budget line reduced due to projected downturn in number of college students enrolled

- Increased funding for Excelsior and ETA programs
 - ETA broadened to include proprietary school's participation
- NYSFAAA's letters of support (Perkins)
 - Letter of support by NYSFAAA to get Perkins program extended
 - Schools should have received notification of Perkins excess cash on hand - institutional & federal share
- EASF AAA Update
 - Last meeting was held during out last EC meeting
 - Larry Chambers attended for Darrin-he was the proxy vote for Darrin
 - Puerto Rico conference-Puerto Rico is still suffering from the hurricane and need to reschedule conference. Donation drive for Puerto Rico on EASFAA website
 - NASFAA is starting a partnership with SWASFAA and RMA SFAA regarding institutional membership and the web-site maintenance. They are also considering a framework that allows a NASFAA member from SWASFAA or RMA SFAA member to be a member of both organizations (national and regional).
 - Working on strategic plan
 - EASFAA Conference in NYS-Sagamore NY, May 6-9
 - Conference will have app and pocket agenda
 - EASFAA has an annual Audit Review done each year rather than a full independent audit
 - 551 total EASFAA memberships last year; 788 total memberships this year
 - Increase in membership contributed to more training being offered
 - Next meeting is May 30th in Easton, PA
- HESC Board meeting
 - Attended Match 28th
 - KPMG gave audit report-all good
 - Dr. Linares, President of HESC, reported that HESC received 95,000 Excelsior Applications. About 2/3 were SUNY and 1/3 were CUNY. A total of 23,000 more students went to SUNY/CUNY tuition free last fall. The ETA program had 7800 applications and 2400 were select to receive funds.
 - Passed regulation to implement the PT Scholarship for Community Colleges
- Interagency Task Force on State Student Financial Assistance
 - Group that looks at TAP regulations and programs
 - High school equivalency coming up again in conservation-what is acceptable?
 - Program of study definition (issue: students pursuing dual degrees simultaneously)
 - State Ed. no longer approving dual degree programs as standalone programs
- Legislative visit on proposed loan debt disclosures
 - In Albany yesterday, met with Assemblyman Kenneth Zebrowski regarding:
 - Proposal to require schools to send out student's total loan debt and repayment terms information annually.
 - Requirement being seriously considered by the legislature and Governor
 - Explained difficulty for schools to provide accurate information
 - Little information on private loans-final agreement with lender
 - Confusion on the student's part with loan servicer and school information not matching

President Elect Report – Howard Leslie

- Position on car insurance when traveling-Rob will look into this and check on insurance contract
- Strategic Plan
 - Currently working on and will share in June meeting
 - Will get to review before budget meeting
 - Talking the old and outing into best practices
- Election Committee
 - 1st VP, 2nd VP, and Secretary open positions
- Statement of Principles
 - Reviewed with lawyer, governance committee, and cooperate lawyer
 - Change membership portion
 - Created section 4 and reviewed with governance committee
 - Approval at next meeting to allow for more time to review

First Vice President's Report – Adrienne King

- Conference call meeting this Friday
- Membership report at end of meeting minutes

Second Vice President's Report – Howard Leslie

- Leadership Symposium Update
 - Working with hotel for reasonable budget
 - 52 attendees to break even
 - Reviewed agenda
 - Went live with registration on website
 - Another email notification went out
 - Hotel block extended
 - June 4th to cancel with no liability
 - Keep open for a bit longer to see if we can get more registered
 - Regions...get this information out!
- TICC Update
 - Get more people to become members
 - Reviewed NYSFAA webpage – hot news section
 - Send hot news listserv note out to members

MOTION: A motion was made by Howard Leslie to change the NYSFAAA webpage splashpage to include a hot news section and moving NYSFAAA statement of mission and ethics over. There was no discussion with all in favor.

Secretary's Report – Kelly Kelly

- College Goal NY Update
 - Committee taking part at the NYGEARUP conference at the end of month in Long Island
 - Doing a financial aid presentation for all the attendees at the conference

Treasurer's Report – Robert Zasso

- Gave handouts to review
- With the way the market has been, financial advisor is keeping watch
- Investments are growing
- Budget requests at the end of the month
- Audit under way for 2016 year
- Budget in balance

MOTION: A motion was made by Patty Donahue, seconded by Kelly Kelly to accept the treasurer report. There was no discussion. A vote was called with all in favor, no oppositions, and no abstentions.

Old Business

- Conference 2019
 - Joe Weglarz is working with Lisa Simpson
 - Region 5 hosting
 - Looking in the Albany/Saratoga area
 - Hotels: Saratoga Hilton (Sept 25-28, Oct 20-23), Sagamore (Oct 30-Nov 2, week of Nov 12), Albany Hilton, Albany Marriott, Desmond Hotel in Albany, Holiday Inn at Saratoga, Mohawk Mountain House, Red Line Hotel, Renaissance Hotel at Albany
 - Figure out location by May 1st
 - Date discussion: major holidays in beginning of October/religious holidays in October/running into Halloween at end of October/first week of November but then run into election
 - Begin on a Monday...October 28-31
- HESC Update
 - Novice at Mercy College
 - 35 participants
 - June 4-8 (Monday-Friday)
 - New dorms and classrooms
 - Manual completed-electronic or paper-no difference in charge
 - Budget passed
 - Excelsior and ETA-some language out in for income flexibility (death, disability, separation or divorce)
 - STEM extended to private colleges-will be selected by a Lottery-up to SUNY tuition amount
 - New loan teacher forgiveness program
 - PT scholarship application deadline April 27th
 - ETA-now does not need to be new money when awarding but needs to be clearly defined
 - 17/18 TAP still processing-cleaning up
 - Program changes made-many student did not match up with tax & finance and it had to do with a new program
 - College data survey due May 31st
- Conference 2018

- Planning going well
- Entertainment all set
- Shuttle bus going to Destiny-evening on your own
- Gathering before the evening on your own
- Calling for proposals for sessions
- Working on conference application
- What are policies for support from outside agency and having product advertised?
 - Not in NY due to Slate
 - Governance to look at it
- Publicity committee sent out information
- Conference 2017-all money collected but did suffer a loss due to rate/booking of rooms

New Business

- EASFAA charity contribution

MOTION: A motion was made by Deb Evans, seconded by Adrienne King to make a \$100.00 donation to EASFAAA's charity contribution. There was no discussion. A vote was called with all in favor, no oppositions, and no abstentions.

- Alcohol policy waiver request

MOTION: A motion was made by Patti Donahue, seconded by Deb Evans to approve a one drink tick per person at the gather prior to the evening on your own. There was no discussion. A vote was called with all in favor, no oppositions, and no abstentions.

- Policy and Procedure manual edits – will discuss more at next meeting

Future Meetings

- June 18-19, 2018 at Syracuse Marriott Downtown (budget meeting)
- Remote meeting August 15th

NYSFAAA Membership Committee 2017-2018

NYSFAAA Membership Chair

Adrienne R. King

NYSFAAA Regional Representative

Region 1	Sandra Looker
Region 2	Deidre Strutz
Region 3	Kevin Shults
Region 4	Rochelle Filler
Region 5	Cindy Garvey
Region 6	Ben Loya
Region 7	Patricia Noren
Region 8	Patricia Farmer

2015-16 Membership	16-17 Membership Goal	4/17/18	% of Goal	2017-18 Goal *as of 4/17/18
Active 1162	1090	1046*		1136 1046
Associate 100	88	82*		100 82
Affiliate 68	50	34*		80 34
Retired 19	21	23*		23 23
Lifetime 8	9	11*		11 11
TOTAL 1357	TOTAL 1258	Total 1196	88%	Total 1350 1196

- NYSFAAA 3 yr. average membership is 1099
- 1196 members have already paid for 2017-18
- 298 NYS institutions have current members
- 2017-18 per region breakdown (total is 1312 because some members belong to multiple regions):

Region 1	99
Region 2	138
Region 3	171
Region 4	90
Region 5	135
Region 6	399
Region 7	152
Region 8	56
Not Specified	4
Not Affiliated w/a Region	68