Call to Order & Roll Call
President – Darrin Rooker
President Elect – Howard Leslie
1st VP – Adrienne King
2nd VP – Howard Leslie
Secretary – Kelly Kelly
Treasurer – Robert Zasso
Treasurer Elect – Susan Godreau
Region 1 – Sean Hudson (proxy for Kathy Michalski)
Region 2 – Shalena Clary
Region 3 – Patti Donahue
Region 4 – X
Region 5 – Joseph Weglarz
Region 6 – X
Region 7 – Debra Evans
Region 8 – Stacey Hawkins

Guests: Lynn Sabulski – Leadership Symposium Co-Chair
Gina Soliz, 2018 Conference co-chair

Darrin Rooker called the meeting to order at 2:00pm with a quorum of Executive Council present.

Approval of Minutes
Motion: A motion was made by Howard Leslie, seconded by Adrienne King to approve the minutes from the February 12, 2018 meeting. There was no discussion. A vote was called-the motion passed with a quorum in favor of the motion

President’s Report – Darrin Rooker
- State Budget (NYSFAAA’s advocacy efforts)
  - State budget-higher education did fairly well
  - Bundy Aid funding restored
  - New teacher loan forgiveness program
  - TAP budget line reduced due to projected downturn in number of college students enrolled
Increased funding for Excelsior and ETA programs
- ETA broadened to include proprietary school’s participation
- NYSFAAA’s letters of support (Perkins)
  - Letter of support by NYSFAAA to get Perkins program extended
  - Schools should have received notification of Perkins excess cash on hand - institutional & federal share
- EASFAAA Update
  - Last meeting was held during out last EC meeting
  - Larry Chambers attended for Darrin-he was the proxy vote for Darrin
  - Puerto Rico conference-Puerto Rico is still suffering from the hurricane and need to reschedule conference. Donation drive for Puerto Rico on EASFAA website
  - NASFAA is starting a partnership with SWASFAA and RMASFAA regarding institutional membership and the web-site maintenance. They are also considering a framework that allows a NASFAA member from SWASFAA or RMASFAA member to be a member of both organizations (national and regional).
  - Working on strategic plan
  - EASFAA Conference in NYS-Sagamore NY, May 6-9
  - Conference will have app and pocket agenda
  - EASFAA has an annual Audit Review done each year rather than a full independent audit
  - 551 total EASFAA memberships last year; 788 total memberships this year
  - Increase in membership contributed to more training being offered
  - Next meeting is May 30th in Easton, PA
- HESC Board meeting
  - Attended Match 28th
  - KPMG gave audit report-all good
  - Dr. Linares, President of HESC, reported that HESC received 95,000 Excelsior Applications. About 2/3 were SUNY and 1/3 were CUNY. A total of 23,000 more students went to SUNY/CUNY tuition free last fall. The ETA program had 7800 applications and 2400 were select to receive funds.
  - Passed regulation to implement the PT Scholarship for Community Colleges
- Interagency Task Force on State Student Financial Assistance
  - Group that looks at TAP regulations and programs
  - High school equivalency coming up again in conservation-what is acceptable?
  - Program of study definition (issue: students pursuing dual degrees simultaneously)
  - State Ed. no longer approving dual degree programs as standalone programs
- Legislative visit on proposed loan debt disclosures
  - In Albany yesterday, met with Assemblyman Kenneth Zebrowski regarding:
    - Proposal to require schools to send out student’s total loan debt and repayment terms information annually.
    - Requirement being seriously considered by the legislature and Governor
    - Explained difficulty for schools to provide accurate information
    - Little information on private loans-final agreement with lender
    - Confusion on the student’s part with loan servicer and school information not matching
President Elect Report – Howard Leslie

- Position on car insurance when traveling-Rob will look into this and check on insurance contract
- Strategic Plan
  - Currently working on and will share in June meeting
  - Will get to review before budget meeting
  - Talking the old and outing into best practices
- Election Committee
  - 1st VP, 2nd VP, and Secretary open positions
- Statement of Principles
  - Reviewed with lawyer, governance committee, and cooperate lawyer
  - Change membership portion
  - Created section 4 and reviewed with governance committee
  - Approval at next meeting to allow for more time to review

First Vice President’s Report – Adrienne King

- Conference call meeting this Friday
- Membership report at end of meeting minutes

Second Vice President’s Report – Howard Leslie

- Leadership Symposium Update
  - Working with hotel for reasonable budget
  - 52 attendees to break even
  - Reviewed agenda
  - Went live with registration on website
  - Another email notification went out
  - Hotel block extended
  - June 4th to cancel with no liability
  - Keep open for a bit longer to see if we can get more registered
  - Regions...get this information out!
- TICC Update
  - Get more people to become members
  - Reviewed NYSFAA webpage – hot news section
  - Send hot news listserv note out to members

MOTION: A motion was made by Howard Leslie to change the NYSFAAA webpage splashpage to include a hot news section and moving NYSFAAA statement of mission and ethics over. There was no discussion with all in favor.

Secretary’s Report – Kelly Kelly

- College Goal NY Update
  - Committee taking part at the NYGEARUP conference at the end of month in Long Island
  - Doing a financial aid presentation for all the attendees at the conference
### Treasurer’s Report – Robert Zasso

- Gave handouts to review
- With the way the market has been, financial advisor is keeping watch
- Investments are growing
- Budget requests at the end of the month
- Audit under way for 2016 year
- Budget in balance

**MOTION:** A motion was made by Patty Donahue, seconded by Kelly Kelly to accept the treasurer report. There was no discussion. A vote was called with all in favor, no oppositions, and no abstentions.

### Old Business

- **Conference 2019**
  - Joe Weglarz is working with Lisa Simpson
  - Region 5 hosting
  - Looking in the Albany/Saratoga area
  - Figure out location by May 1\(^{st}\)
  - Date discussion: major holidays in beginning of October/religious holidays in October/running into Halloween at end of October/first week of November but then run into election
  - Begin on a Monday...October 28-31
- **HESC Update**
  - Novice at Mercy College
    - 35 participants
    - June 4-8 (Monday-Friday)
    - New dorms and classrooms
    - Manual completed-electronic or paper-no difference in charge
  - Budget passed
  - Excelsior and ETA-some language out in for income flexibility (death, disability, separation or divorce)
  - STEM extended to private colleges-will be selected by a Lottery-up to SUNY tuition amount
  - New loan teacher forgiveness program
  - PT scholarship application deadline April 27\(^{th}\)
  - ETA-now does not need to be new money when awarding but needs to be clearly defined
  - 17/18 TAP still processing-cleaning up
  - Program changes made-many student did not match up with tax & finance and it had to do with a new program
  - College data survey due May 31\(^{st}\)
- **Conference 2018**
- Planning going well
- Entertainment all set
- Shuttle bus going to Destiny-evening on your own
- Gathering before the evening on your own
- Calling for proposals for sessions
- Working on conference application
- What are policies for support from outside agency and having product advertised?
  - Not in NY due to Slate
  - Governance to look at it
- Publicity committee sent out information
  - Conference 2017-all money collected but did suffer a loss due to rate/booking of rooms

### New Business

- EASFAA charity contribution

**MOTION:** A motion was made by Deb Evans, seconded by Adrienne King to make a $100.00 donation to EASFAAA’s charity contribution. There was no discussion. A vote was called with all in favor, no oppositions, and no abstentions.

- Alcohol policy waiver request

**MOTION:** A motion was made by Patti Donahue, seconded by Deb Evans to approve a one drink tick per person at the gather prior to the evening on your own. There was no discussion. A vote was called with all in favor, no oppositions, and no abstentions.

- Policy and Procedure manual edits – will discuss more at next meeting

### Future Meetings

- June 18-19, 2018 at Syracuse Marriott Downtown (budget meeting)
- Remote meeting August 15th
NYSFAAA Membership Committee 2017-2018

NYSFAAA Membership Chair Adrienne R. King

NYSFAAA Regional Representative

<table>
<thead>
<tr>
<th>Region</th>
<th>Representative</th>
</tr>
</thead>
<tbody>
<tr>
<td>Region 1</td>
<td>Sandra Looker</td>
</tr>
<tr>
<td>Region 2</td>
<td>Deidre Strutz</td>
</tr>
<tr>
<td>Region 3</td>
<td>Kevin Shults</td>
</tr>
<tr>
<td>Region 4</td>
<td>Rochelle Filler</td>
</tr>
<tr>
<td>Region 5</td>
<td>Cindy Garvey</td>
</tr>
<tr>
<td>Region 6</td>
<td>Ben Loya</td>
</tr>
<tr>
<td>Region 7</td>
<td>Patricia Noren</td>
</tr>
<tr>
<td>Region 8</td>
<td>Patricia Farmer</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2015-16 Membership</th>
<th>16-17 Membership Goal</th>
<th>4/17/18</th>
<th>% of Goal</th>
<th>2017-18 Goal *as of 4/17/18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active 1162</td>
<td>1090</td>
<td>1046*</td>
<td></td>
<td>1136</td>
</tr>
<tr>
<td>Associate 100</td>
<td>88</td>
<td>82*</td>
<td></td>
<td>100</td>
</tr>
<tr>
<td>Affiliate 68</td>
<td>50</td>
<td>34*</td>
<td></td>
<td>80</td>
</tr>
<tr>
<td>Retired 19</td>
<td>21</td>
<td>23*</td>
<td></td>
<td>23</td>
</tr>
<tr>
<td>Lifetime 8</td>
<td>9</td>
<td>11*</td>
<td></td>
<td>11</td>
</tr>
<tr>
<td>TOTAL 1357</td>
<td>TOTAL 1258</td>
<td>TOTAL 1196</td>
<td>88%</td>
<td>Total 1350</td>
</tr>
</tbody>
</table>

- NYSFAAA 3 yr. average membership is 1099
- 1196 members have already paid for 2017-18
- 298 NYS institutions have current members
- 2017-18 per region breakdown (total is 1312 because some members belong to multiple regions):

  Region 1 99
  Region 2 138
  Region 3 171
  Region 4 90
  Region 5 135
  Region 6 399
  Region 7 152
  Region 8 56
  Not Specified 4
  Not Affiliated w/a Region 68