Call to Order & Roll Call
President – Darrin Rooker
President Elect – Howard Leslie
1st VP – Adrienne King
2nd VP – Howard Leslie
Secretary – Kelly Kelly
Treasurer – Robert Zasso
Treasurer Elect – Susan Godreau
Region 1 – Kathy Michalski
Region 2 – Shalena Clary
Region 3 – Patti Donahue
Region 4 – Michelle Fountaine
Region 5 – Joseph Weglarz
Region 6 – Ajana Wilkinson
Region 7 – Debra Evans
Region 8 – Stacey Hawkins

Guests: Anne Sullivan Polino
          Brian Smith
          Lisa Simpson

Darrin Rooker called the meeting to order at 8:30am with a quorum of Executive Council present.

Approval of Minutes
Motion: A motion was made by Rob Zasso, seconded by Shalena Clary to approve the minutes from the August 15, 2018 meeting. There were a few corrections made. A vote was called-the motion passed with a quorum in favor of the motion

President’s Report – Darrin Rooker
- EASFAA Report
  o Meeting held September 30th – October 2nd
  o Nominations made for two office positions: president elect and treasurer
  o 2018 conference held at the Sagamore
- Did take a small financial loss on the conference
- 198 attended the conference
- Biggest issue was the location-beautiful but tough to get to
- Membership=524 but still early in the year to get final numbers
- 117 NY members
- EASFAA wants better representation with NASFAA diversity leadership program
- EASFAA training- Tuesday at 2
- See website to view training topics
- EASFAA bought package of credentials courses
- Federal Government relations visited Department of Education on October 11th-bringing some issues to the federal level
  - Verification-why many still selected
  - General customer service when asking for help
  - Issues with quality of trainers and quality of training
- Next conference: May 5-8, 2019 in Portland, Maine
  - Currently asking for session proposals
- EASFAA Conference Review Survey results
  - Why not attend the EASFAAA conference?
    - Budget
    - Work load
  - Importance rank of conferences
    - #1 - FSA Conference
    - #2 – State Conference
    - #3 – NASFAA Conference
    - #4 – EASFAA Conference
- President’s Regional Meeting attendance – Region 7 (Sept. 21st)
  - Did presentation on student data sharing
  - Great visit

First Vice President’s Report – Adrienne King
- Membership report
  - Added new institutions this year
  - 331 institutions part of NYSFAAA
  - Couple of institutions are not in NYS but that is because members moved out of NYS and still want to be a part of NYSFAAA
  - 17-18 members: 1226
  - 18-19 members: 805
  - Will have confirmed membership total at next meeting
  - Welcomed new membership chair Lucila Villaquiran-confirmed
  - Region 1
  - Region 2 Deidre Strutz
  - Region 3 Kevin Shults
  - Region 4 Rochelle Filler
  - Region 5 Cindy Garvey
- Region 6  Ben Loya
- Region 7  Patricia Noren
- Region 8  Patricia Farmer

- Attended Goddard Center meeting
  - October 3\(^{rd}\)
  - Doing research to better understand and advocate for better aid programs
  - Increase Excelsior/TAP
  - Still gathering information
  - Interested in working together to create policy to benefit students
  - Change Excelsior regulations
  - All students have a school counselor
  - Universal work based in learning
  - Inclusive not exclusive

**Second Vice President’s Report – Howard Leslie**

- TICC
  - Working with conference committee with publicity for conference 2018
  - Continue to pull in requests as to who put in information on website to keep fresh
  - Who does what on the website?
  - Would like on agenda at future meeting
  - Request for Brian Smith to modify website
    - Take library off top of homepage menu and put in training
    - Library “training” now under member center
    - Did you know box to stay but refresh-make it look different once in a while

- State Wide Training
  - Fall regional meeting will extend to 12:30pm
  - Software was changed last year
  - Looking for different platform
  - Currently the Go To Webinars do not interface with our website
  - Looking at other websites to work with for the Go To Webinars and found nothing
  - Decided best option is to have people registrar twice
  - Losing about 1/3 of those registered with the two-step process
  - Suggestion to take the live link (not through membership database), put it behind password protection, and then register. Test for membership is when putting the password. Then do a V-lookup one day prior to the webinar to determine who is not a member and give them the opportunity to become a member.

**MOTION:** A motion was made by Howard Leslie, seconded by Pattie Donahue to eliminate the new two-part webinar registration process and use only the GoToWebinar link for registration, which will be password protected on our website. Anyone who registers that is not a member will be contacted by the appropriate committee on behalf of the president that they need to be a member by the time the webinar takes place. Otherwise, we will cancel their registration. A vote was called-the motion passed with all in favor.
Training Events

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<th>NPRM</th>
<th>TAX</th>
<th>FAFSA</th>
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<tbody>
<tr>
<td>ATTENDED</td>
<td>66</td>
<td>109</td>
<td>198</td>
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<tr>
<td>PERCENT</td>
<td>78.57%</td>
<td>67.70%</td>
<td>70.97%</td>
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ATTENDED IN GROUP

|               | 7.50% | 19%  | 35%   |
| AVG NUMBER    | 9     | 7    | 7     |

TOTAL EST ATT

|               | 106   | 235  | 699   |

- Discussion on splitting up responsibilities within SWT
- Too many webinars can take away from region meetings
- Suggestion to have a certain number of people from each region to be on committee
- Pre-recorded training for use at region meetings
- Instead of adding third SET, continue with two and then record the spring training meeting—would need to have an agreed topic by all regions

Secretary’s Report – Kelly Kelly

- Annual Report
  - Currently being worked on
  - Notification being sent to those

Treasurer’s Report – Robert Zasso

- Treasurer report distributed for review
- Morgan Stanley will let us know if anything is happening—always monitoring
- Annual Finance and Audit committee meeting will be held in February
- Transition from Rob to Susan as the new treasurer
- 16-17 audit: finishing up
- 17-18 audit: set to begin
- Need to sign conflict of interest statement
- Journal entry cleanup on revenue sharing
- Credit card fees are around 4%
- For 17/18, some expenses are over what we project and less at other expenses—will balance out
- Not too many expenses at this time
- Early donations this year

MOTION: A motion was made by Ajana Wilikinson, seconded by Kathy Michalski to approve the treasurer report. There was no discussion. The motion passed with all in favor.
Other-state student aid program advocacy (February 2019)

- Update provided by Chris Barto
- Chris Barto new to government relations committee
- Review of what we want to talk about to legislators
- White paper
- Support increase in TAP funding
- NYSFAAAA to have a seat at the table with discussions
- Get feedback
- Bundy aid restored-advocate for protection of Bundy aid
- Updated proposal in early to mid-January (but would actually need for December meeting)
- Suggestion of a membership survey to focus on feedback from Excelsior and ETA
  - May get hesitation on responding to survey
  - Committee to draft questions to bring to EC to review before sending out
  - Don’t make questions political
  - Make questions more general and let people share what they are comfortable with
  - Region reps-talk with your regions about the survey
- Chris’ team will be responsible for making appointments
  - cbarto@limcollege.edu
  - Share address information to him and he will set up the appointments with your local electives
- NYSFAAAA does not represent any one sector. We advocate as financial aid administrators, in general terms, for the students we serve
- Equal funding for all students
HESC Update
October 2018

2019-20 FAFSA & TAP Application

The 2019-20 FAFSA and TAP applications were available as of October 1, 2018.

The confirmation page of the FAFSA will provide a link for NYS students attending a NYS school to apply for TAP. The calculation for a TAP award will use 2017 tax information, the same tax data used to file the FAFSA.

All awards are subject to change based on the 2019 NYS Enacted budget.

2019-20 TAP Application Processing

- Estimated awards will be available to students on their HESC account and to schools on View Student Record beginning mid-October. As in the past, a message will be displayed to indicate the awards shown are estimated until the State budget is passed.
- Emails will be sent to students inviting them to log into their HESC accounts to see the status of their applications.
- Student Status Listings will be sent to the schools in February, 2019, and will include the estimated TAP awards. The awards on the Student Status Listing will not be masked. Customized reports will be available in April 2019.
- Schools must report if students are enrolled in the EOP, HEOP, SFFK or College Discovery programs or an approved five-year program. If a student is entitled to a fifth year of TAP awards, the information must be submitted by the school using Student Record Maintenance (SRM). The school must also confirm the enrollment for the fifth year of TAP payments through the certification process when the student is in the final two terms of studies.
Supporting Documentation

In a continued effort to provide ease of data collection students and families will have the capability to upload supporting documentation to HESC. If additional documentation is needed, the student will receive a message and link from HESC to view their account. A page will display the information required along with a button for them to upload the information. Documentation available to upload includes:

- DC214 forms, documentation for those in foster care, orphans, and ward of courts and any third party documentation.
- State or federal tax forms
- Copies of Social security numbers
- Signed signature pages

NYS Science, Technology, Engineering and Mathematics (STEM) Incentive Program

The NYS STEM Incentive Program application for the 2019 series was available on October 1, 2018. The Program provides a full SUNY tuition scholarship to students who are NYS residents attending a public or private degree-granting college or university located in NYS. Recipients must be in the top 10 percent of students of their high school graduating class, pursue a STEM degree in an associate's or bachelor's degree program and agree to live in NYS and work in a STEM field in NYS for five years after graduation.

To be eligible an applicant must:

- be a NYS resident and have resided in NYS for 12 continuous months prior to the beginning of the fall college term;
- be a U.S. citizen or eligible non-citizen;
- be a high school senior/recent high school graduate who will be enrolled full time at a SUNY or CUNY college, including community colleges and the statutory colleges at Cornell University and Alfred University, beginning in the fall term following his or her high school graduation;
- be ranked in the top 10 percent of his/her high school graduating class at a NYS high school;
- be matriculated in an approved undergraduate program leading to a degree in Science, Technology, Engineering or Mathematics at a public or private college located in NYS;
- maintain a cumulative grade point average of 2.5 or higher each term;
- execute a Service Contract agreeing to reside and work in the field of Science, Technology, Engineering or Mathematics in NYS for five years.
Old Business

- **Conference 2018**
  - We are here!
  - Speaker is on her way
  - No commitment from Department of Education
  - First time with the new conference app
  - Beautiful gala in the works
  - Looking to be a great conference
  - Working on the final touches

- **Conference 2019**
  - Discussion with the event ending on Halloween day
  - Date of conference is later than usual but promised to get people out early enough to get home to families
  - Executive Council will meet in August 2019 and October 2019 at the conference hotel: The Marriott on Wolf Road in Albany, NY
  - Poster will be posted at this year’s conference with the details
  - Postcards will also be available
  - Cost of hotel: $115.00 per night
  - Free airport shuttle and free parking
  - Pre-conference training will be held

- **Novice Update**
  - 95 novice participants
  - Stayed in new dorms
  - Perfect logistics
  - Great staff
  - Liked having it Monday-Friday (new this year)
  - Cut back on federal methodology training—went over concept with a few examples
  - Enhanced training on PJ and verification
  - Already ordered supplies for upcoming year
  - Giving option for training manuals with jump drive, google docs, or hard copy
  - Recommended Mercy college for next year—not much of a savings to go elsewhere and usually stay at one place for two years

**MOTION:** A motion was made by Rob Zasso, seconded by Sue Godreau to have Mercy College host the next novice training which will be a Monday through Friday. There was no discussion. The motion passed with all in favor.

- **2018-2019 Strategic Plan**
  - Reviewed plan—will continue to review the plan over the next few meetings
  - Howard will work with the various committees in having the plans be carried out
  - Council to be advised before any action to be taken
  - Time plan (to discuss and complete at each meeting) will be set by Howard

**MOTION:** A motion was made by Rob Zasso, seconded by Deb Evans to adopt the strategic plan. There was no further discussion. The motion passed with all in favor.
• Reviewed operational calendar

• Leadership Symposium
  o Tried to have last June
  o Lack of people registered so had to cancel
  o Exploring again
  o Some other organizations do this with novice
  o Usually in February but did not have enough time to organize
  o June timing was not good to have
  o Suggestion to hold the leadership symposium the day before the NYSFAAA conference begins (pre-conference)
  o Survey to go out and committee to meet to discuss options

**New Business**

• Password protection of presentations (website)
  o Presentations were accessible from last year conference without it being password protected
  o Sometimes presentations are under contract
  o NASFAAA PP is password protected
  o If all material was available without being password protected, why would one have to be a member?

**MOTION:** A motion was made by Howard Leslie, seconded by Joe Weglarz to move all training material from past conference to archived training with password protection.

**AMENDED MOTION:** An amended motion was made by Howard Leslie, seconded by Joe Weglarz to include all conference material. A vote was called-the motion passed with all in favor.

• Proposed Lifetime Membership-Mike Scarpelli
  o Mike Scarpelli created the concepts for both novice training and regions
  o First president of NYSFAAA 1968
  o Work in early days are visible even today—many accomplishments
  o Currently have 11 lifetime members

**MOTION:** A motion was made by Howard Leslie, seconded by Rob Zasso to award the lifetime membership to Mike Scarpelli. There was no discussion. A vote was called—the motion passed with all in favor.

• Fund raising “named” event opportunities
  o Give “x” amount of dollars to have an event named after the person who donated
  o If so, should be a minimum amount
  o Need to look further into this—what type of event to be named after?
  o Do we want to start this?
  o Difference of naming an event after someone who made a difference vs. someone just giving money to get the event named after themselves
  o Homework to be done on this—Howard to send to Development Committee to review
- Conference 2020
  - Deb Evans will take back proposal to her region
- Scholarship awards
  - Deb Evans is stepping down - training underway
  - Received no applications for 2 year private sector scholarship in 2017
  - What can be done when this happens?

**MOTION:** A motion was made by Adrienne King, seconded by Shalena Clay to have the scholarship committee be allowed to award a maximum of five scholarships per year even if there is not a qualified nomination from each sector. A vote was called—the motion passed with all in favor.

- NYSFAAA Public Statement Policy

**POLICY:** NYSFAAA’s Public Statement policy is intended to ensure the association consistently presents clear and officially endorsed statements and positions on issues relevant to the organization’s mission. For purposes of this policy a “Public Statement” is defined as any verbal, written or otherwise implied communication made by a NYSFAAA officer, Executive Council Representative, or association member presenting an official (or perceived as official) NYSFAAA statement. The definition of “public release” includes public meetings, media and press releases, position statements on proposed legislation/NPRM and any other opinion communications to entities outside of the association’s membership. Any public statement not reviewed by the Executive Council shall not be presented as an official NYSFAAA statement.

The association’s Executive Council reserves the exclusive right to review and approve all public statements made on behalf of the organization prior to public release. The President has primary responsibility to speak on behalf of the association. When necessary the President, or Executive Council, may appoint other NYSFAAA members to make public statements on the association’s behalf. Members wishing to propose a NYSFAAA position on any issue relevant to the organization’s mission should contact an Executive Council member to bring it forward for the full Council’s consideration.

**Discussion:**
  - NPRM-couple came out over the summer
  - NYSFAAA does not advocate for just specific sectors
  - Executive council, as a whole, decides NYSFAAA’s position on issues
  - Elected official to represent NYSFAAA
  - Not uncommon to draft positions, send to council to review and make statement by president
  - Any statements by NYSFAAA should be run though EC so all of EC is aware
  - No comment until the question has been reviewed
  - Equal access to higher education, in all sectors, should be first and foremost in NYSFAAA Position Statements

**MOTION:** A motion was made by Howard Leslie, seconded by Ajana Wilkinson to accept the NYSFAAA Public Statement Policy into the Policy & Procedure Manual. There was no further discussion. A vote was called—the motion passed with all in favor.
Regional Reports and Updates

- All regional reports included in minutes (full year review)

Future Meetings

- December 11th (Tuesday) 2:00-4:00 – Remote meeting
- February 11th-12th (Monday-Tuesday) 8:00-4:00 – Albany NY
  - Tuesday, February 12th is Advocacy Day

As there was no further business, a motion was made by Howard Leslie, seconded by Susan Godreau to adjourn the meeting. The meeting adjourned at 4:20pm.
Region __1__ Report

1. Meetings held this year

   **Date and Location:** October 5, 2017 held at Hilbert College
   November 16, 2017 at Bryant & Stratton – SWT
   December 14, 2017 at Classics V
   February 23, 2018 at Hilbert College – SWT
   April 27, 2018 Joint meeting with Region II at GCC
   May 17, 2018 at Medaille College
   June 21, 2018 – Summer Outing – Double decker Bus Tour

   **Attendees =** October 5th had 16 attendees
   November 16th had 29 attendees
   December 14th had 21 attendees
   February 23rd had 27 attendees
   April 27th had 22 attendees
   May 17th had 8 attendees
   June 21st had 22 attendees

   **Topics and Training details:** Excelsior Scholarship, NASFAA White Paper on Data Sharing, Census Reporting, Statewide Trainings, discussion on how to improve attendance at regional meetings, wrap up from Support Staff Workshop, Officer Elections, and Regional awards. School Counselor Workshops, training webinars, FAFSA completion events, and membership. Darrin Rooker, President of NYSFAAA gave a presentation on Data Sharing at our joint region meeting with region II.

2. Other training events that Region was involved in: Several members have participated in FAFSA completion events/high school nights.

3. **Treasury update:** $6108.53

4. **Committee reports:** None

5. **Conference news** (if your Region is involved in Conference planning): None

6. **Upcoming meetings and events:** next meeting is October 5, 2018 at Villa Maria College

7. **Regional comments/recommendations** (if your Region has pressing issues that needs to be brought to the attention of Executive Council): None

**SUBMITTED BY:** Kathleen Michalski

**DATE:** September 24, 2018
Region 2 Report

1. Meetings held this year

   Date and Location: November 16th, 2017- Genesee Community College
   Attendees = # 45
   Topics and Training details: Statewide training- verification, kickoff of FAFSA FEST and RCAN events in Rochester

   Date and Location: December 15, 2017- RIT
   Attendees = # 8
   Topics and Training details: Discussion was had about the Final Planning for the Guidance Counselor workshop- guidance counselors from 8 counties were invited.

   Date and Location: February 23, 2017- Robert Wesleyan
   Attendees = #
   Topics and Training details: Statewide training

   Date and Location: April 27, 2018- Genesee Community College
   Attendees = # 22
   Topics and Training details: Round table discussions-
   - Why aren’t more people attending meetings?
   - Conference concerns/feedback
   - Trainings- limit online trainings to help get people out of office to meetings
   - NY State proposal for standardized award letters possibly needing to include loan payoff amounts

2. Other training events that Region was involved in:

   February 2nd was our Guidance Counselor workshop at SUNY GENESEO- approximately 90 attendees
   Topics covered: Federal and State Updates, Running a Successful Financial Aid Night, and Professional Judgement. We also had an “Ask a Professional Room” where we had financial aid staff, HEOP counselors, and admissions counselors from throughout the region available to answer specific questions. In addition, they did a Q and A session. There was a good mix of seasoned and new professions and they seemed to be very happy with the event. Thank you again to Howard for offering up some funding from the State-Wide training budget to assist with this training.
University of Rochester is hosting the North Eastern Association of Student Employment Administration (NEASEA)- having a meeting and they have reached out and invited NYSFAAA members to attend, even if they are not NEASEA members.

3. Treasury update: $3119.59

4. Committee reports:

5. Conference news (if your Region is involved in Conference planning)

6. Upcoming meetings and events:
   
   - Oct 5th - at GCC
   - Nov 8th – SWT
   - Dec 7th
   - Feb – date TBD –second SWT
   - March 22
   - May 17th
   - Support Staff Workshop- TBD
   - High School Guidance Counselor Workshop- TBD

7. Regional comments/recommendations (if your Region has pressing issues that needs to be brought to the attention of Executive Council): The region wants to thank Exec Council for the additional monies to assist with the High School Guidance Counselor Workshop for last year as well as the upcoming year. We are already getting contacted about scheduling this year’s training.

**SUBMITTED BY:** Shalena Clary

**DATE:** October 1, 2018
Region 3 Report

1. Meetings held this year

   Date and Location: 11/16/17 – LeMoyne College, Syracuse
   
   Attendees = 35
   
   Topics and Training details: SWT – 1819 Verification Requirements, Changes, and Conflicting information; Region 3 meeting after training.

   Date and Location: 12/8/17 – Marriott Syracuse Downtown, Christmas Luncheon
   
   Attendees: 31
   
   Topics and Training details: FSA Conference update; 50th Anniversary Conference discussion, tour of the hotel.

   Date and Location: 5/18/18 – TCC3, Dryden
   
   Attendees = 16
   
   Topics and Training details: Darrin attended and provided an EASFAA Conference update; updated NYSFAAA website review; 50th Anniversary Conference update

   Date and Location: 9/27/18 – Oswego
   
   Attendees = 25
   
   Topics and Training details: Mostly 50th Conference updates/preparation

2. Other training events that Region 3 was involved in:

3. Treasury update: $5,970.23

4. Committee reports:

5. Conference news (if your Region is involved in Conference planning)
6. Upcoming meetings and events:

College Goal NY (CGNY) FAFSA Completion – HS Syracuse City High Schools (5)

SWT, Thursday, November 8 – New Technology Initiatives, with a focus on mobile technology

7. Regional comments/recommendations (if your Region has pressing issues that needs to be brought to the attention of Executive Council): N/A

SUBMITTED BY: Patti Donahue

DATE: October 1, 2018 (updated 10/30/18)
Region IV Report

1. **Meetings Held during 2018-2019 Year**
   
a. November 16, 2017 Statewide Training event at Empire State College. We had breakfast and then viewed the Verification Updates for 18/19 training together. We also provided lunch. We had 24 members in attendance.

b. February 2018. Statewide Training event at Empire State College. We had breakfast and then viewed the Post-Secondary Institution Data-Security Overview and Requirements training together. We also provided lunch. We had 23 members in attendance.

2. **Other Training events that Region was involved in:** We assisted with College Goal FAFSA Help

3. **Treasury update:** $7407.94

4. **Committee Reports:** Membership: 93 Associate, Affiliate, Retired and Life Member; 83 active, as of June 2018. Current membership numbers were requested.

5. **Conference news (If your region is involved in Conference planning):** Region IV hosting 2019 NYSFAAA conference.

6. **Upcoming meetings and events:** November 18 Statewide Training Event at Empire State College.

7. **Regional comments/Recommendations:**
   
a. Strategic Long Range Plan goals:
      
      i. **ADVOCACY:** We would like to increase advocacy efforts of Region IV members due to our location. Over the next year we would like to continue to incorporate guests from state legislature, SED, OSC and HESC into our meetings in order to strengthen our relationships with those agencies.

      ii. **LEADERSHIP and DEVELOPMENT:** Over the next year we will encourage other members to attend Executive Council meetings so that they can have an opportunity to learn more about NYSFAAA. This will provide a targeted mentoring opportunity for those who may be interested in becoming future leaders within NYSFAAA.

Submitted By: Michelle Fountaine

Date: 10/05/18
Region VI Report

1. Meetings held this year

   Date and Location: 07/12/2018, ASA College, Manhattan Campus

   Attendees = 23

   Topics and Training details:

   • President, Darrin Rooker, Potpourri of topics - Federal Update, Student Data Sharing, and what's coming up at NYSFAAA for 2018-2019.
   • Michael Turner - NY State/HESC update.

   Date and Location: 02/23/2018, SWT – Berkeley College, Manhattan Campus

   Attendees = 49

   Topics and Training details:

   • Data Security
   • Title IX/Enough is enough training

2. Other training events that Region was involved in: N/A

3. Treasury update: $8,561.81

4. Committee reports: N/A

5. Conference news (if your Region is involved in Conference planning) N/A

6. Upcoming meetings and events: SWT 11/08/18

7. Regional comments/recommendations (if your Region has pressing issues that needs to be brought to the attention of Executive Council): N/A

SUBMITTED BY: Ajana Wilkinson

DATE: 10/21/2018
Region VII Report

1. Meetings held this year

**Date and Location:** September 15, 2017 at St. Joseph’s College, Patchogue
**Attendees:** # 27

**Topics and Training details:**
- Planning for the new year
- Discussion of up-coming webinars provided by NYSFAAA
- Discussion of up-coming events:
  - Announcement about NYSFAAA George Chin Memorial Scholarship
- Solicit applications and donations
- College Goal NY – volunteers needed for each site
- Donations need for Region VII “Pirate Booty” basket for conference fund-raiser
- Exec Council update
- Roundtable discussion on 399 codes
- Roundtable discussion on Excelsior/ETA

**Treasury balance:** $2,268.26

**Date and Location:** November 16, 2017 Adelphi University
**Attendees:** # 43

**Topics and Training details:**
- State of NYSFAAA – Darrin Rooker
- Statewide Training – Verification Requirements, Changes and Conflicting Information Regulations
- Region VII News and Notes – upcoming meetings, requests for topics

**Date and Location:** January 12, 2018 Babylon Carriage House
**Attendees:** # Approximately 20

**Topics and Training details:**
- Technology and the Growth of Artificial Intelligence and Adapting to Different Ways to Communicate – Jim Gathard, owner and principal of National Consulting Services, LLC
- Consulting Services, LLC
- FSA re-cap presented by Diane Kazanecki Kempter and Kimberly Hayman, SUNY Farmingdale

**Treasury Balance:** $1,908.86

**Date and Location:** April 13, 2018 Suffolk County Community College, Ammerman Campus
**Attendees:** # 21
Topics and Training details:
- Regional announcements
- Exec Council updates
- Region VII Survey Results presented by Christine DeSousa, ECMC
- “Boots to Books: Providing Support for Military-Connected Students” presented by Elyse Quirk (SCCC)
- New York State updates presented by Mike Turner
- Reminders about up-coming webinars

Treasury Balance: $1,470.31

Date and Location: June 15, 2018  St. Joseph's College, Patchogue
Attendees = # 17

Topics and Training details:
- Exec Council update
- Regional update
- “Making Difficult Conversations Easier” presented by Steve Riccobono, Director of Human Resources, Pratt Institute

Treasury Balance: not available

2. Other training events that Region was involved in:

3. Treasury update: as of 9/21/18: $2,220.31

4. Committee reports:

5. Conference news (if your Region is involved in Conference planning)

6. Upcoming meetings and events: first meeting of 2018 was held on September 21, 2018. Additional meetings are scheduled for November 8 (Statewide Training), December 14 (Holiday Networking Happy Hour), January 11, 2019 (regional meeting), February 2019 (Statewide Training), April 12, 2019 (regional meeting), and June 14, 2019 (summer regional meeting).

7. Regional comments/recommendations (if your Region has pressing issues that needs to be brought to the attention of Executive Council):

Region VII would like to recommend that the Statewide Training meetings be scheduled for Fridays as parking is very often an issue when securing a site to host the event if it takes place Monday – Thursday.

SUBMITTED BY: Debra Evans
DATE: October 10, 2018
Region #8 Report

1. Meetings held this year (October 2017 - October 2018)

   Date and Location: November 16, 2017 @ SUNY Canton
   Attendees = #17
   Topics and Training details: Excelsior Scholarship, Award Letter Process for 18-19; NYSFAAA membership dues on campuses; Data Security Standards; Discussion on Support Staff workshop; Region 8 Committee membership positions; HESC updates

   Date and Location: February 23, 2018 @ SUNY Potsdam
   Attendees = #15
   Topics and Training details: HESC updates-final year of study; Regional budget; Support Staff Workshop; Discussion on Data Sharing, Firewalls, and Encryption; PJ discussion scenarios; ISIR Flag 03 and tax return issues

   Date and Location: June 15th, 2018 @ JCC
   Attendees = #12
   Topics and Training details: NOVICE attendance; HESC update; Excelsior Scholarship appeals; Darrin attended and presented on Student Data Sharing; Conference news and update; Support Staff Workshop; Perkins loan extension-where are we?; EOP/HEOP #’s and decrease amongst group; Advocacy to CBO’s; possibility to offer an online Guidance counselor training.

2. Other training events that Region was involved in:

   Support Staff Workshop- Tupper Lake Wild Center September 24th 2018 (attached survey)
   Higher Ed Night- SLU October 6, 2018

3. Treasury update:

   At this time the balance is $3480.94

4. Committee reports: No Committee Reports

5. Conference news (if your Region is involved in Conference planning)- N/A

6. Upcoming meetings and events:

   Guidance Workshop- Hosted by SUNY Canton on November 1st
   SWT- November 8, 2018- SLU

7. Regional comments/recommendations (if your Region has pressing issues that needs to be brought to the attention of Executive Council):

   SUBMITTED BY: Stacey Hawkins

   DATE: 10/18/2018