



**NYSFAAA Executive Council**  
**Monday, February 13, 2017**  
**Hilton Garden Inn Albany Medical Center**  
**8:00 a.m. – 4:00 p.m.**

**Call to Order & Roll Call**

President – Darrin Rooker  
Past President – Kerrie Cooper  
1<sup>st</sup> VP – Adrienne King  
2<sup>nd</sup> VP – Howard Leslie  
Secretary – Kelly Kelly  
Treasurer – Robert Zasso  
Past Treasurer – Kerry Lubold  
Region 1 – Kathy Michalski  
Region 2 – Margaret Christian  
Region 3 – LaSonya Griggs  
Region 4 – Michelle Fountaine  
Region 5 – Diane Donohue  
Region 6 – Melanie Williams-Bethea  
Region 7 – Amy Thompson  
Region 8 – Susan Godreau for Todd Moravec

Guests: Scott Atkinson, BJ Revill. Sue Mead, Samantha Veeder

Darrin called the meeting to order at 8:30am with a quorum of Executive Council present.

**Approval of December 13, 2016 Minutes**

**MOTION:** A motion was made by Kathy Michalski, seconded by Kerrie Cooper to accept the minutes. There was no discussion. The motion was passed with all in favor, no oppositions, and no abstentions.

**Approval of January 17, 2017 Minutes**

**MOTION:** A motion was made by Melanie Williams-Bethea, seconded by Susan Godreau to accept the minutes. There was no discussion. The motion was passed with all in favor, no oppositions, and no abstentions.

**President's Report – Darrin Rooker**

- CICU & Student Aid Alliance meetings
  - Conference calls for student advocacy day and legislative visits
  - Expecting a record year with the number of students attending – over 1100 students

- Email sent to executive council on key points to discuss at student advocacy day
  - High point – pushing for increase in TAP funding
- Iron Bridge Resources contract
  - Signed contract with Iron Bridge – this is new as it was never done before
  - Will be providing webinars
  - Protects their copyrights
  - No liability for sharing materials to others in NYSFAAA
  - \$2500.00 charge for services
    - Howard noted that \$2500.00 is the same for previous tax detective and is the standard price for us – Robert working very closely with NYSFAAA
- TAP Reform Whitepaper Taskforce
  - Final draft sent to Executive Council
    - All comments noted as being very well written
  - Copies available for student advocacy day with legislators
  - Comment: legislators will actually read what is handed to them so it is good to provide them with a hard copy
- Other updates
  - Lost a couple of members who passed away this year
    - Flowers were sent on behalf of NYSFAAA to George Chin’s calling hours/funeral
    - Adrienne attended the service for George Chin on behalf of NYSFAAA. The family was overwhelmed with the amount of people who attended and happy to hear about the scholarship being put in his name.

<b>Past-President’s Report – Kerrie Cooper</b>
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- Elections Committee
  - Elections are coming up: president elect, treasurer elect, and regional reps
  - Working to have the elections completed by May
- Governance Committee
  - Contacting people to be on committee
  - Group put together for reviewing long range plan (vision and mission)
  - Darrin will forward copies of surveys to Kerrie
- EASF AAA Update
  - Last meeting was held in October 2016
  - Planned on meeting in February but no date finalized yet
  - EASF AAA conference is now open for registration
    - May 7-10 in Burlington, VT
    - Recommending for people to attend as this conference is close to NY

<b>First Vice-President’s Report – Adrienne King</b>
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- Dowling College-bankruptcy – Darrin has paperwork regarding this
- Membership Committee
  - 1156 members
  - \$73190.00 total collected – reaching out for outstanding invoices

- Leaving 15/16 still open as two schools are working on sending outstanding invoices
- Two new institutions applying for NYSFAAA membership: SAY YES Buffalo and New York Methodist Hospital Center for Allied Health Education
- SAY YES Buffalo: Provides scholarships to students and assists with FAFSA completion. SAY YES Syracuse is already an affiliate member of NYSFAAA

**MOTION:** A motion was made by LaSonya Griggs, seconded by Amy Thompson to accept SAY YES Buffalo as an affiliate member of NYSFAAA. There was no discussion. The motion passed with all in favor, no oppositions, and no abstentions.

- New York Methodist Hospital Center for Allied Health Education: Nationally accredited and Title IV accredited. Located in Brooklyn, NY with 310 full time students and 110 part time students

**MOTION:** A motion was made by Melanie Williams-Bethea, seconded by Kerrie Cooper to accept New York Methodist Hospital Center for Allied Health Education as an active member of NYSFAAA. There was no discussion. The motion passed with all in favor, no oppositions, and no abstentions.

- Regional members should be working to get more members – need continued response from regions on updates on their membership

<b>Second Vice-President's Report – Howard Leslie</b>
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- TIC from Heather Adner
  - reviewed the new look of the homepage for the NYSFAAA website
  - Showed option 2 and 3 with option 3 having a welcome from the president section
  - Liked the option with the president welcome and mission up front
  - Gives a fresh look-much less clutter
  - Question: Will you still have to continue to sign in twice (already signed into the website and then clicks on something and has to sign in again)? This has not been looked at yet.
  - Comment to have scrolling pictures on top-maybe focus on a different college each time
  - Heather asked EC to discuss which homepage to use-once homepage finalized, the next review will be the links

**MOTION:** A motion was made by Kerrie Cooper, seconded by Howard Leslie to accept the homepage with the welcome from the president as part of the format. There was no discussion. The motion passed with all in favor, no oppositions, and no abstentions.

- Question: What is next moving forward? Will not go live yet. Menus need to be organized and have EC review again. Before anything goes live, EC will have a chance to test around the website.
- Statewide Training
  - Last week, statewide training had its most successful event
    - Developed contingency plan due to the weather and it worked
    - Safety #1
    - So far, 144 attended the webinar and this number will go up
    - Speaker was excellent and will bring great training to our region
  - Unusual circumstance webinar – March 23<sup>rd</sup>
  - Unusual eligibility – April 13<sup>th</sup>
  - Fun with taxes – next week

### Secretary's Report – Kelly Kelly

- School Outreach & Early Awareness from LaSonya Griggs
  - CGWS has no funding
  - Working with Lisa Simpson from HESC
  - Worked with guidance counselor association and presented state, federal, and PJ information
  - More requests to do FAFSA workshops  
felt some areas should go to NYSFAAA regions instead of HESC
  - Request from high school outreach committee to have one person from each region assist in coordinating events in their region
    - Kerrie Cooper reviewing policy & procedure
    - Reps should meet with chairs to ask about counters to appoint for committee
    - Have list of names to LaSonya by end of April from region reps
    - This person will actually handle the sites in their area-LaSonya will be first contact but the region rep will be for follow up with high school

### Treasurer's Report – Robert Zasso

- Account = \$185,000
- \$14,000 in scholarship
- CD making interest
- Investment committee meeting being held later today
- Working with Kerrie Lubold to change the role of the audit & finance committee
- Provide ideas to Tammi to get the development committee moving along
- Review of 17/18 budget-raise membership fees? Not planning to do this year
- Working to get actual number of CGWS to LaSonya
- Will review account receivable listed as a negative and get back to council
- Comment: no major issues with the budget at this time

**MOTION:** A motion was made by Susan Godreau, seconded by LaSonya Griggs to accept the Treasurer's Report. There was no discussion. The motion passed with all in favor, no oppositions, and no abstentions.

Rob left the Executive Council meeting at 8:50 via remotely to physically attend the meeting.

### HESC Update

- Lisa Simpson is on the road traveling
- College data survey is not available-due at the end of March
- High school equivalency for TAP is finalized
- Business schools? Need to follow up with Lisa Simpson

## Old Business

- Conference 2016 update from Scott and BJ
  - Conference Highlights (taken from Conference 2016 final report)

“All In for Student Success” NYSFAAA’s 48th annual conference was held on October 18-20, 2016 in Verona, NY. Region II hosted the conference at the Turning Stone Resort and Casino.

Overall, we believe the conference to have been successful. This is based on comments received during the conference, the evaluations, and from other sources. The entire region worked very hard to present a superior conference that would be both informative and entertaining. Conference highlights include:

- Overall negative revenue of \$1,220.82
- A program balanced between technical, professional development, and regulatory topics.
- A conference site rated superior in service and cuisine.
- Use of the NYSFAAA website and other electronic media for publicity, communication, and evaluation.
- Vendor/Sponsorship at capacity levels.
- Successful fundraising for St. Peter’s Kitchen, a local charity, in the amount of \$1,120.

- Conference Co-Chairs Final Report (taken from Conference 2016 final report)

Region II originally considered hosting the 2016 conference in 2013. It was decided to investigate possible conference sites prior to submitting a bid for the conference. Sites that were considered included the Rochester Hyatt, the Rochester Radisson and the Turning Stone Resort in Verona, where we had hosted our last conference. A team of volunteers visited the different sites and met with hotel staff. A spreadsheet was constructed that detailed the three options. It was the feeling of the Region that they would prefer to hold the conference in Rochester for logistic purposes and that those options were better financially with a larger profit margin. However, the decision was made to present a bid for the Turning Stone primarily for the reason that the prior conference was held in Buffalo and that two consecutive conferences in western New York could create attendance difficulties for downstate/city members.

This is not to say there was no concern with the facilities. In the past, there were complaints regarding the smell of smoke from the casino. Due to new walls and ventilation, this did not appear to be a problem during the site visit. In addition, the potential loss of revenue by selecting this venue was a concern but it was believed that the potential increase in revenue particularly from downstate members would offset this.

One of the earliest tasks for the conference co-chairs was the selection of the steering committee or conference committee chairs. The conference co-chairs solicited NYSFAAA Region II members based on their experience and involvement with past conferences as well as their willingness to volunteer. Once these chairs were selected, the region was solicited for volunteers to serve on the various committees. Regional members quickly volunteered to fill the rosters of the various committees (Appendix 2 – The Dealers).

The Steering Committee’s first task was the selection of a conference theme. The past conference theme at Turning Stone was based on a Native American dreamcatcher. Early on, the conference decided that we wanted to go beyond the normal financial aid conference and examine topics that involved interactions with other departments. It was also hoped that non-financial aid personnel may be interested in attending one or more days of the conference. The theme “All In for Student Success,” was selected to help emphasize this concept.

One of the most helpful exercises the steering committee undertook was to meet with the 2015

conference committee. This was done in October, right after the conference while the conference experience was fresh in their minds. This allowed our committee to gather valuable information as to best practices, possible pitfalls and any helpful hindsight. A joint luncheon allowed for a more informal conversation to take place between the corresponding committee chairs. This proved to be a most helpful exercise and we recommend it most highly to future conference committees.

A listserv and drop box were also established for the steering committee. This is also strongly recommended as it allows the steering committee to continuously ask opinions or questions or post notices and minutes. All committee chairs were asked to post their committee minutes to the listserv. Although this was not consistently done, it is still a recommended practice.

At this point, most of the activities moved from the steering committee to the individual conference committees. The chairs were charged with securing committee members and to proceed with planning and implementation. The steering committee met or utilized a conference call on a regular basis to gather progress reports, coordinate activities and address questions or concerns from the individual committees.

One of the items brought to the steering committee was from the Program Committee. In agreement with the theme, proposed sessions included those that were of concern not only to the financial aid community but also to the other offices we interact with. In addition, an attempt was made to arrange topics by day to encourage attendance by non-financial aid professionals for at least one day of the conference, i.e., a complete set of TAP sessions on one day of the event.

The Steering Committee also decided to host a graduate symposium as a pre-conference event. Feedback received from prior conferences and meetings indicated a desire for a greater number of sessions for graduate schools. Rather than try to insert those sessions into the program, the Committee felt that a day of sessions prior to the conference would be best as well as to encourage attendance by members that may not ordinarily attend. The event was well attended and we recommend that such an event be periodically offered to the membership.

One selling point for the Turning Stone Resort and Casino that did not materialize was the construction of an adjacent mall with shopping and restaurant venues. Although a selling point for that location was the potential to have the mall available for conferees, it did not occur.

Another area of difficulty for the Steering and Facilities Committees was with the hotel liaison assigned to our conference. As has been the experience with past conferences, our Turning Stone contact was changed multiple times. It did seem that each new liaison required time and communication to get up to speed but we were pleased that it did not impact the conference and that we received superior service.

One thing that we did attempt was to highlight some of our student successes. It is unfortunate that we are not able to see or highlight these actual results of our efforts. In the past, we have tried to have some of our NYSFAAA scholarship recipients attend and speak. However, the late selection and logistics have prevented this so we did attempt to obtain some other student speakers. It was difficult to arrange these due to their schedules but we do encourage future conference committees to attempt to have student presentations representing the culmination of our efforts.

An area that consumed a great deal of resources was the printed program. Perhaps the greatest difficulty had to be the submission of the required component materials by the committee chairs.

For many various reasons there were delays in finalizing the program and with the room assignments. This always seems to be a common problem that needs to be addressed. It may be helpful to assign the program composition to an individual or committee dedicated to this task.

It was indeed fortunate that the Steering Committee was comprised of dedicated and hard-working individuals. Each chaired their respective committees where the greatest share of the work was done. Their work is detailed in the individual committee reports. We, the Conference Co-Chairs, thank them for their dedication and diligence. It is truly their efforts and that of their committees that allowed NYSFAAA 48 "All In for Student Success" to be the success that it was.

- Conference 2017 update from Melanie
  - Planning underway
  - Save the dates going out
  - Meeting with vendors
  - Reached out to Ideta to update the NYSFAAA website
  - Vendor information
    - Increase vendor fee
    - Amount is low compared to other organizations
    - Thought as high at \$750.00 one time
    - Suggestion to go to \$800.00
    - 30 vendors came last year to the conference
    - With increase in cost, will smaller vendors still come?
    - This was a committee suggestion

**MOTION:** A motion was made by LaSonya Griggs, seconded by Rob Zasso to increase the vendor fee to \$800.00

- Discussion followed where the following points were made:
  - Afraid it is too big of a jump
  - What are the benefits from it?
  - Gradual increase of fee each year
  - Vendors budget for conferences
  - Different levels of vendor fees but this could be difficult to manage

**AMENDMENT TO MOTION:** A motion was made by LaSonya Griggs, seconded by Rob Zasso to change the vendor fee to \$600.00. There was no further discussion. The motion was passed with all in favor, no oppositions, and no abstentions.

**MOTION:** A motion was made by Kerrie Cooper, seconded by Adrienne King to increase registration to \$360.00 for the conference.

- Discussion followed where the following points were made:
  - Will be just one fee for registration
  - Want to keep attendance for conference
  - Change amount for day tripper-\$160.00 for one day and \$300.00 for two days
  - Better bargain to do whole conference
  - Not have early bird special
  - Don't want to overestimate on number of attendance
  - Raise one day by \$10.00

- Suggestion to increase one day to make full registration worth it-\$175.00 one day
- Conference last year was \$375.00 after early bird special
- Original proposal was \$375.00 but went down to \$360.00
- This fee is actually lower than it was last year

**AMENDMENT TO MOTION:** A motion was made by Kerrie Cooper, seconded by Adrienne King to add to original motion-increase the registration to \$360.00 for the full conference and increase the registration to \$175.00 for one day. There was no further discussion. The motion was passed with all in favor, no oppositions, and no abstentions.

- President reception
  - Still want to have it-last conference, FAFSA filing night was held at the same time and not many attended the reception
  - A lot of work went into coordinating the sites and volunteers
  - Need contacts in conference local area for assistance
- Raffles
  - Last conference, two raffles took place
  - Concerns with outside private charity when trying to make the scholarship donation the primary donation-competition
  - How much of a hit was there to the scholarship donation with the other raffle?
  - Some felt it was raising money for an outside charity versus doing an event or just focusing on our one scholarship donation
  - Option to bring in school supplies
- Conference 2018 update from LaSonya
  - Looking at two sites-Turning Stone and Syracuse Downtown Marriott
  - Toured the Syracuse Downtown Marriott twice now and waiting on numbers
  - Would be able to use credit if held again at the Turning Stone
  - Executive council will eventually approve the site
  - Drafting up budget-will be voting via email from Darrin
  - Creating committees-outreach being done
- Review of Operational Calendar
  - Confirmed novice workshop
  - March-elections committee
  - March-regional treasurer's report and revenue check coming out
  - April-selections of elections
  - April-proposal of budgets
  - April-remote meeting

<b>New Business</b>
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- Renaming of NYSFAAA Scholarship program

**MOTION:** A motion was made by Kerry Lubold, seconded by LaSonya Griggs to rename the NYSFAAA scholarship to the George Chin Memorial Scholarship.

- Discussion followed where the following points were made:
  - Use NYSFAAA within the scholarship title
  - Use just first and last name-no middle initial



**AMENDMENT TO MOTION:** A motion was made by Kerry Lubold, seconded by Adrienne King to rename the scholarship to the NYSFAAA George Chin Memorial Scholarship. There was no further discussion. The motion was passed with all in favor, no oppositions, and no abstentions.

- Suggestion to give a new scholarship to someone else-creating a new scholarship for a professional person in financial aid
  - One state wide award
  - Each nominate from regions
  - Maybe not award every year but once in a while
  - Something to think about for the future
- TAP Reform Whitepaper
  - Final copy found on NYSFAAA website under resources
  - Been five years since update
  - Thank you to Sam for all the work with the committee
  - Building on prior work-review, refreshing, reorganizing
  - Stayed away from budget proposal
  - Executive summary to the point
  - Biggest issue is increasing TAP

#### **Regional Updates**

All regional reports are attached to the end of the minutes

#### **Future Meetings**

April 17<sup>th</sup> (Monday) – Remote meeting

June 20<sup>th</sup>-21<sup>st</sup> – Possible dates for meeting-held at conference site-dates still need to be confirmed

As there was no further business, a motion was made by LaSonya Griggs, seconded by Adrienne King to adjourn the meeting. The meeting was adjourned at 2:30p.



## Higher Education Services Corporation

**ANDREW M. CUOMO**  
Governor

### **HESC Update February 2017**

#### **2017-18 FAFSA & TAP Application**

The 2017-18 FAFSA and TAP applications are available.

The confirmation page of the FAFSA will provide a link for NYS students attending a NYS school to apply for TAP. The calculation for a TAP award will use prior tax information for processing (2015 tax information) for the 2017-18 year, the same tax data used to file the FAFSA.

All awards are subject to change based on the 2017 NYS Enacted budget.

#### **Preliminary 2017-18 Student Status Listing for TAP and Scholarships Awards**

The preliminary 2017-18 Student Status Listing will be available on February 15, 2017. Actual TAP and scholarship award amounts will be displayed. All award amounts are subject to change based on the enactment 2017 New York State Budget.

View or download the preliminary 2017-8 Student Status Listing in Transaction Processing. Please email any questions to [payments@hesc.ny.gov](mailto:payments@hesc.ny.gov).

#### **TAP 2015-16 Academic Year Closeout**

HESC is closing out TAP certifications for the 2015-16 academic year which ended June 30, 2016.

All student certification transactions for 2015-16 TAP payment rosters 001- 021 must be submitted before February 15, 2017. Transactions left pending after this date will be decertified by HESC.

To review pending student certifications transactions for 2015-16 academic year go to Transaction Processing select Grants & Scholarships, enter ID and password, then choose View/Submit Pending Certifications.

## 2017-18 College Data Survey is Available on HESCWeb

The College Data Survey is used to collect your school's information for the Tuition Assistance Program (TAP), Aid for Part-time Study (APTS) and scholarship processing. The information must be provided by March 31, 2017 and will be used to determine actual TAP awards.

### Access the College Data Survey

TAP Certifying Officers should click on *Secure Transaction Processing* and log on to Grants and Scholarships. Then click on the College tab and select either *View/Update College Data* or *List College Codes by Federal Code*.

### TAP Certifying Officer Requirements

TAP Certifying Officers must view the data displayed on the survey and update the information as needed. This survey may only be updated by TAP Certifying Officers.

TAP Certifying Officers who want to submit data updates via the Web must have Web update authorization. They may request authorization by contacting HESC's Help Desk at 1-888-NYS-HESC (1-888-697-4372).

Only those with Web update authorization will be given access to make changes to the survey pages. Other authorized staff will have the ability to view the data within the pages but will not be able to update information.

### Updating Term Information

#### Term Tuition and Start/End Dates

This information is required for calculating awards and processing payments. It is important that this information be provided accurately by March 31, 2017, as it is crucial to award determinations and payments. Incorrect tuition or dates could affect award calculations and payments to your institution.

- If awards for accelerated summer study are available, report tuition charged for "half-time" attendance.
- **Schools set up on a semester basis must have terms that are at least 15 weeks in duration; Schools set up on a trimester/quarter basis must have terms that are at least 10 weeks in duration.**
  - **Failure to meet these requirements may affect a school's eligibility for NYS financial aid. Questions regarding term length should be directed to the New York State Education Department's Office of College and University Evaluation at (518) 474-1551.**

### Mandatory Fees, Room & Board Allowance and Cost of Attendance

This information is used to calculate or estimate scholarship awards that are not based upon tuition. Enter the appropriate information as follows:

- **Mandatory Fees** - Average fees charged to all students.
- **Room and Board Allowance** - Average cost of room and board charged by the college for a typical student. (If no student housing, leave blank.)
- **Cost of Attendance** - Use Title IV cost of attendance.

- **Term Add/Drop Dates-** This is required for the APTS Program. As with term start dates, the accuracy of this data is crucial to APTS processing.

### **Registered Business Schools**

The total program tuition at registered business schools must be prorated by term. For example, if the total program tuition is \$6,000 and it takes four terms to complete the program, the term tuition is \$1,500 (\$6,000 divided by four).

Registered business schools must submit a copy of their enrollment agreements for all TAP-eligible programs and a document listing all start and end dates for terms with multiple start dates.

The enrollment agreements must indicate the term length or term structure. Total program tuition and term tuition should also be stated on the enrollment agreements.

### **College Survey Deadline and Post Deadline Updates**

College and Term Information must be submitted via the Web by March 31, 2017. If changes to college information are necessary after March 31, 2017, TAP Certifying Officers should send a detailed email to HESC at [Collegeupdates@hesc.ny.gov](mailto:Collegeupdates@hesc.ny.gov). This address may also be used to address any questions concerning the Payment Survey process.

### **Update Your School's Contact Information**

Contact information may be updated by TAP Certifying Officers at any time when staff changes occur; except for CEO or College president data. HESC strongly encourages TAP Certifying Officers to review their school's contact information, and submit changes - especially email addresses - for all staff. This information is particularly important for APTS Coordinators as HESC will be sending automatic notifications of processing deadlines to the email address listed for them. Send your request for changes to CEO or college president data to [Collegeupdates@hesc.ny.gov](mailto:Collegeupdates@hesc.ny.gov).

**Important:** Please remember to notify HESC when staff are no longer authorized to access your college or student data on HESCWeb.

### **CLARIFICATION FROM SED REGARDING ACCEPTABLE HIGH SCHOOL EQUIVALENCIES FOR TAP AND OTHER NYS AID Programs**

We have received updated guidance from the New York State Education Department (SED) regarding acceptable high school equivalencies for TAP and home school requirements.

(See attached) [Click here](#) for the memo from SED Deputy Commissioner John D'Agati which addresses the TAP eligibility for home-schooled students, students with prior degrees, and students with 24 core courses. The memo clarifies that the information in CEO memo 02-06 should be used for determining state financial aid eligibility rather than any recent guidance provided including the January 21, 2015 SED memo.

# Region 1 Report

## NYSFAAA Exec Council Meeting

### February 13, 2017

#### 1. MEETINGS SINCE LAST EXEC COUNCIL MEETING

Date and Location: December 8, 2016 – Classics V

Attendees = 32

Topics and Training details: Support Staff Workshop to be held in the spring, National College Fair to be held at the Buffalo Convention Center on March 15 & 16, Statewide Training to be held at Hilbert College on February 10<sup>th</sup>.

Congratulated our Region 1 award recipients: Jeanne Mossios –Service Award

Matt Metz – Rising Star

Dan Hunter – Lifetime Achievement Award

New Financial Aid Director at Medaille College – Jim Ayers

#### 2 Other Training events that Region was involved in :

##### Example – CGNY,Guidance Counselor workshop?

HS Guidance Counselor Workshop held at St. Bonaventure on November 15<sup>th</sup>. There were 43 counselors in attendance including 9 counselors from the Buffalo area. Topics included were state/federal updates and Professional Judgement

#### 3 Treasury update: \$7399

#### 4 Committee Reports – No reports

#### 5 Conference news (If your region is involved in Conference planning) None

#### 6 Upcoming meetings and events March 2017

#### 7 Regional comments/Recommendations (If you region has a pressing issues that needs to be brought to the attention of Council) None

# Region 2 Report

## Date September 2016-February 2017

### 2. MEETINGS Held This Year

- a. Date and Location: September 23, 2016- SUNY Geneseo

Attendees = 22

Topics and Training details: A regional meeting was held with updates by Committee chairs and then followed by training. Scott Atkinson presented on how to prepare for a Federal Program Review. SUNY Brockport had recently gone through one and Scott explained the process and gave some very important tips. Megan Kennerknecht talked about Middle States and the new Institutional Compliance Report (ICR) which is part of the Periodic Review Report (PRR).

- b. Date and Location: November 18, 2016- SWT held at RIT

Attendees = 29

Topics and Training details: SWT training was held and then followed by a Regional meeting. The topic of discussion was on the "399 Code" and what schools are seeing and what schools are doing to resolve this.

- c. Date and Location: December 9, 2016- Finger Lakes Gaming and Racetrack

Attendees =14

Updates by committee chairs were given and then a discussion was led by those members who attended the FSA Conference. Conference attendees discussed relevant sessions that they attended. After our discussion a holiday activity and lunch was enjoyed by all.

- d. Date and Location: February 10, 2017-SWT at SUNY Geneseo

Attendees=????

### 3. Other Training events that Region was involved in :

#### Example – CGNY,Guidance Counselor workshop?

Two high school nights were held in September, one at Marketplace Mall and the other at Greece Ridge Mall. Both were well attended. Solicitation for help is going out for College Goal NY which will be held on January 29, 2017. There are five other dates for FAFSA Fest. These are wonderful introductions to community service and ties into Darrin's 2 PLUS 2 campaign for NYSFAAA members. Typically done at libraries and schools so as to serve their communities – Wheatley Library, Wilson HS, Frederick Douglass School, Maplewood Library. The challenge for the libraries is being open to the public and hosting this event at the same time. There is a 12/1 kickoff event at Rochester EOC from 5:30 to 7:30. Please contact Renee Dann if you wish to participate.

3. **Treasury update:** As of December 9, 2016 the Regional balance is \$2,147.95

4. **Committee Reports**-Region 2 currently has 112 active members and 30 non-renewals. Deidre will be researching to see what is behind the non-renewals. She also needs to reach out to the membership to get them to sign up.

5. **Conference news (If your region is involved in Conference planning)** BJ reported the NYSFAAA conference in October went well and we did a strong job with our program. There was “little fluff” in our session offerings. The facilities were great. Overall attendance was 257 which was lower than in past years. This counts full-time attendees and day trippers. A survey was sent and there were positive responses to the conference. Student from Brockport gave a great speech about her personal story. A formal report will be given to Exec Council.

6. **Upcoming meetings and events** : Region 2 meetings were set for the 16-17 academic year as follows:

September 23, 2016-SUNY Geneseo  
November 18, 2016-SWT at RIT  
December 9, 2016-Finger Lakes Gaming and Resort  
February 10, 2017-SWT at SUNY Geneseo  
March 17, 2017---TBD  
April 7, 2017-possibly a joint meeting with Region 1 at GCC  
June---end of year meeting TBD

7. **Regional comments/Recommendations (If you region has a pressing issues that needs to be brought to the attention of Council)** Region 2 had a discussion about the HS completion requirements for state aid and documentation needed. In the past an Associate’s Degree was acceptable for students who transferred to a 4 year school but now the HS diploma or transcript is required for proof and this is not always easy to obtain. The region as me as their Exec Council rep to bring this issue forward.

**Submitted By:** Margaret Christian Region 2 Exec Council Rep

**Date:** February 3, 2017

# Region 3 Report

## NYSFAAA Exec Council Meeting

### February 12-14, 2017

#### **MEETINGS SINCE LAST EXEC COUNCIL MEETING**

February 10, 2017

Statewide Training on PPY      14 attended on site at LeMoyne/12 attended remotely due to snow storm

December 8, 2017

Sherwood Inn      18 attended

November 18, 2016

Statewide Training on Borrower Defense Final Rules      21 attended

#### **Other Region 3 Training Events**

None since November 2016

#### **Treasury update:**

Current treasury balance is: \$4878.03

Transactions since last meeting: Paid for holiday luncheon at Sherwood Inn.

#### **Committee Reports**

Outreach Committee would like to recommend that each region be responsible for their CGNY FAFSA completion events and guidance counselor workshops.

#### **Conference news (If your region is involved in Conference planning)**

Region 3 is still evaluating sites. We are looking at the Syracuse Downtown Marriott, formerly the Hotel Syracuse, and Turning Stone. We don't have numbers yet, but hope to have something within the next month.

#### **Upcoming meetings and events**

The next Region 3 meeting will be held March 17<sup>th</sup> at Onondaga Community College.

#### **Regional comments/Recommendations (If your region has pressing issue(s) that need to be brought to the attention of council)**

None



## Region IV Report

### NYSFAAA Exec Council Meeting

February 13, 2017

#### **1. Meetings:**

- November 18, 2016 Statewide Training event at Empire State College. We had breakfast, viewed Aaron Lacey's Borrower Defense Rules training together and then had lunch followed by a regional meeting. The regional meeting included a HESC update by Lisa Simpson. We had 26 members in attendance.
- January 20, 2017 New Year gathering at Wheatfields. We hosted an informal meeting from 5:30-7:30 while enjoying snacks and refreshments. We had 14 attendees including 2 new members. Feedback was very positive.

#### **2 Other Training events that Region was involved in:** College Goal Sundays participation

#### **3 Treasury update:** \$7282.30 current account balance.

#### **4 Committee Reports:** Membership: 119 Associate, Affiliate, Retired and Life Member; 106 active.

#### **5 Conference news:** None

#### **6 Upcoming meetings and events:**

- February 10, 2017 Statewide Training event at Empire State College. We will host a breakfast, view the training together, host lunch, finish viewing the training and then have a regional meeting.
- April 21, 2017- Tentative date set for first Region 4 E-meeting. Topic tbd. Members have indicated that the most sought out topics include UEH, c-codes and PJ.

#### **7 Regional comments/Recommendations:**

- Strategic Long Range Plan goals:
  - i. **ADVOCACY:** We would like to increase advocacy efforts of Region IV members due to our location. Over the next year we would like to continue to incorporate guests from state legislature, SED, OSC and HESC into our meetings in order to strengthen our relationships with those agencies.
  - ii. **LEADERSHIP and DEVELOPMENT:** Over the next year we will encourage other members to attend Executive Council meetings so that they can have an opportunity to learn more about NYSFAAA. This will provide a targeted mentoring opportunity for those who may be interested in becoming future leaders within NYSFAAA.

# Region V Report

## NYSFAAA Exec Council Meeting

### February 2017

#### 4. MEETINGS SINCE LAST EXEC COUNCIL MEETING

Date/Location/Attendees:   October 18, 2016, Dinner Meeting at Conference, 14 attendees  
November 18, 2016, SWT, Berkeley College, 23 attendees  
January 27, 2017, Regional Meeting, Culinary Institute, 33 attendees

Topics and Training details:

October meeting – Region 5 Council invited all regional members attending the NYSFAAA Conference to come for a dinner meeting the first night of the conference. We made introductions, gave a report of upcoming events, and found this event to be a great ice breaker for members of the region.

November meeting – Statewide training event followed by regional meeting and luncheon. Discussed future meetings, reminded members to get involved with NYSFAAA/committees and regional events, gave Executive Council and Treasurer’s reports.

January meeting – Guest speaker, Lisa Simpson, gave a very informative HESC Update and answered questions about current hot topics. Joanne Sullivan encouraged members to consider running for regional office, gave Exec Council and Treasurer’s reports. SURPRISE GUEST PANEL! Diane Donohue invited retired NYSFAAA members who were very involved with Region 5 in the past to come have a round table discussion and motivate the region with event ideas and encouragement to get involved. Great stories were shared by Heather McDonnell - Sarah Lawrence, (travelled all the way from Puerto Rico), Dan Sistarenik –New Paltz, Jerry Kelly - Bard, and Sue Sheehan – Orange CCC. Michael Fraher, Vassar, was scheduled to attend but unfortunately was sick the day of the meeting. These past regional officers strongly encouraged us to coordinate a Support Staff Workshop in the near future. We would love to talk with other regions that have coordinated a workshop to get some ideas. Following the meeting we had a delicious luncheon at the American Bounty.

8 **Other Training events that Region was involved in :**  
**Example – CGNY,Guidance Counselor workshop?**

9 **Treasury update:**

As of January 27, 2017 the Region V balance was \$9,843.96. A balance was due to the Culinary at the conclusion of the regional meeting.

10 **Committee Reports – none**

11 **Conference news (If your region is involved in Conference planning) – n/a**

**12 Upcoming meetings and events**

February 2017 – Statewide Training Event.

Joanne Sullivan is planning an April meeting.

Possible summer outing in June TBD – possibly luncheon cruise.

**13 Regional comments/Recommendations (If you region has a pressing issues that needs to be brought to the attention of Council) - none**

# Region 6 Report

## NYSFAAA Exec Council Meeting

### February 10, 2017

#### 5. MEETINGS SINCE LAST EXEC COUNCIL MEETING

Date and Location: November 18, 2016, Berkeley College, New York City

Attendees = 39

Topics and Training details: Statewide Training Comes to your Region-Borrower Defense Final Regulations

Date and Location: February 10, 2017, Teachers College, Columbia University, New York City

Attendees = 26

Topics and Training details: Statewide Training Comes to your Region-Financial Aid and Taxes in the PPY Era

#### 14 Other Training events that Region was involved in :

**Example – CGNY, Guidance Counselor workshop?**

#### 15 Treasury update: Balance as of today \$4867

#### 16 Committee Reports: None

#### 17 Conference news (If your region is involved in Conference planning):

- Save the date has gone out to the list serve.
- Program committee has met and planning is underway. Any recommendations on Keynote & Motivational Speakers please let us know.
- Vendor Committee met and will begin soliciting vendor participation.
- 

#### 18 Upcoming meetings and events:

- Intermediate Workshop-May 2017
- Summer Meeting-June 2017

#### 19 Regional comments/Recommendations (If you region has a pressing issues that needs to be brought to the attention of Council): None at the present time.

## Region 7 Report

### NYSFAAA Executive Council Meeting

February 13, 2017

Submitted by Amy Thompson St. Joseph's College

#### 1. Meetings Since Last Exec Council Meeting

- a. November 18, 2016 State Wide Training at Hofstra University
  - i. 37 attendees (out of 46 registered)
  - ii. Topic: Borrower Defense Final Rules presented by Aaron Lacey
- b. February 10, 2017 State Wide Training at SUNY Farmingdale
  - i. 56 registered (need final # who logged on from Howard)
  - ii. Had to cancel in person event due to weather, turned it into a regular webinar for our region
  - iii. Topic: Financial Aid & Taxes in the PPY Era presented by Robert Weirnerman

#### 2. Other Training Events That Region Was Involved In

- a. FAFSA completion/College Goal NY events:
  - i. Paul D. Schreiber H.S. October 17, 2016
  - ii. Brentwood H.S. October 29, 2016
  - iii. Wyandanch H.S. November 21, 2016
  - iv. Glen Cove H.S. December 14, 2016

#### 3. Treasury Update

- a. \$1,902.46 balance as of February 8, 2017 per our Treasurer, Jeanine Murphy

#### 4. Committee Reports

- a. N/A

#### 5. Conference News (If your region is involved in Conference planning)

- a. N/A

#### 6. Upcoming Meetings and Events

- a. April regional meeting, date and location TBD
- b. Summer outing, date and location TBD

#### 7. Regional Comments/Recommendations

- a. N/A

# Region 8 Report

## NYSFAAA Executive Council

### Date: 2/13/2017

#### 1. Meetings Since Last Executive Council Meeting

##### **Date and location:**

11/18/16 - NYSFAAA Statewide Training and Region VIII Meeting

Location: SUNY Plattsburgh

Attendees: 9

Topics and Training: Statewide training on "Borrower Defense Final Rules"; agenda items included NYSFAAA President's Challenge, NASFAA Regional Thought Force, Early FAFSA, Prior Degree as a Recognized High School Equivalent for TAP, & Scheduling a Regional Support Staff Workshop

2/10/17 NYSFAAA Statewide Training and Region VIII Meeting

Location: Jefferson Community College

Attendees: 13 members scheduled to attend

Topics and Training: Statewide training on "PPY"; agenda items included Excelsior Scholarship and NYSFAAA Position, Prior Degree as a Recognized High School Equivalent for TAP, and Support Staff Workshop

##### **Topics and Training details:**

Over the winter months, high school nights were conducted at a minimum of 30 different high schools across the North Country. An estimated 700 students and family members, or more, were in attendance at these various locations. In the past, presenters have included staff from St. Lawrence, Clarkson, Paul Smith's, SUNY Canton, SUNY Potsdam, and SUNY Plattsburgh. Actual attendance figures and final locations are still being collected for these events.

SUNY Financial Aid Day was held on 10/15/2016 at SUNY Canton and SUNY Plattsburgh. During this day, staff was available to help families complete a FAFSA. A total of 23 families attended these events for a total attendance of approximately 50 people.

2. **Other Training events that Region was involved in:** No other training to report.  
**Example – CGNY, Guidance Counselor workshop?**
3. **Treasury update:** \$3,484.49 as of 1/26/2017.
4. **Committee Reports:** We had 42 paid members as of 11/18/2016. We discussed our regional committee structure but made no changes to it since most committees were filled.
5. **Conference News:** No news
6. **Upcoming meetings and events:** SUNY Financial Aid Day will be held on 2/20/2017 at SUNY Potsdam.
7. **Regional comments/recommendations :** None