Call to Order & Roll Call
President – Darrin Rooker
President Elect – Howard Leslie
1st VP – Adrienne King
2nd VP – Howard Leslie
Secretary – Kelly Kelly
Treasurer – Robert Zasso
Treasurer Elect – Susan Godreau-not attended
Region 1 – Kathy Michalski
Region 2 – Shalena Clary
Region 3 – Kathy Flaherty on behalf of Patti Donahue
Region 4 – Michelle Fountaine
Region 5 – Joseph Weglarz-not attended
Region 6 – Ajana Wilkinson-not attended
Region 7 – Debra Evans
Region 8 – Stacey Hawkins

Guests: Tami Gilabeaux-2018 Conference
      Kathy Flaherty-2018 Conference

Darrin Rooker called the meeting to order at 2:05pm with a quorum of Executive Council present.

MOTION: A motion was made by Howard Leslie, seconded by Adrienne King to approve the minutes from the June 18-19, 2018 meeting. Discussion was on a spelling update. A vote was called-the motion passed with a quorum in favor of the motion

President’s Report – Darrin Rooker

- EASFAAA
  o Reported last EASFAAA meeting in the June EC meeting
  o Next meeting is Sept. 30th – Oct. 2nd in Albany, NY-Albany Hilton
  o Confirmed institutional bylaw change did pass
- HESC board meeting
  o Meeting held August 1st
Board is more diverse when it comes to the major school sectors now being represented on the board compared to prior years.

President of HESC report-started by playing a video of HESC and what it does as an agency. He then talked about how HESC administers 27 individual NY State financial aid programs.

HESC wants to utilize more technology in the future. Possibly a State student aid app for students to use when applying for aid, like the FAFSA app.

Regulations were passed to clean up some of the language in previous regulations, and open up the definitions of “eligible” schools for the Enhanced Tuition Assistance program; in order to be inline with the new statutory language expanding the program.

Leadership council members made their statements at the end of the meeting

- Darrin made NYSFAAA’s statement
  - He focused on NYSFAAA’s Novice program and importance of HESC being a part of it, and thanking them for their support.
  - He strongly stressed the need for a comprehensive policy & procedure manual for the Excelsior and ETA programs, and stressed how vulnerable financial aid administrators feel right now while they are trying to administer these programs.

- SUNYFAP made their statement demanding comprehensive guidance on the administration of the Excelsior program.

Darrin stated he will continue to keep Council up to date as issues develop with the new State aid programs.

Darrin stated that he is getting telephone calls from reporters concerning SUNYFAP’s and NYSFAAA’s comments made at the August 1st HESC board meeting. Darrin was quoted in Schenectady’s “The Daily Gazette” newspaper on his remarks made at the HESC board meeting.

- Council has directed Darrin to respond “no further comment at this time” when responding to any reporter inquiries.

Next HESC board meeting – December 12th

- Other
  - Attended Region 6 meeting-great meeting with good conservation

**President Elect Report – Howard Lesli**

- Governance Committee – have not met since last meeting
- Statewide Training
  - Twice a year, NYSFAAA holds a state wide training for all regions

**MOTION:** A motion was made by Howard Leslie, seconded by Debra Evans that Statewide Training comes to regional meetings on Thursday, November 8th from 10am-12pm. A vote was called with all in favor, no oppositions, and not abstentions.
  - Planning to design a highly interactive event, featuring several panelists representing multiple organizations who are actively implementing new technologies to reduce institutional barriers, improve retention, and increase accessibility
**MOTION:** A motion was made by Howard Leslie seconded by Debra Evans to have the topic be “New Technology Initiatives-with a focus on mobile Technology.” A vote was called with all in favor, no oppositions, and not abstentions.

**MOTION:** A motion was made by Howard Leslie, seconded by Adrienne King for the NYSFAAA Statewide Training annual FAFSA Application Training and TAP be available to all and membership not required. A vote was called with all in favor, no oppositions, and not abstentions.

- Fall program- booked presenters and confirmed the following dates and topics
  - Sept. 13th – Asset-Related Conflicting Information, Robert Weinerman
  - Oct. 4th – 19-20 FAFSA Application Training and TAP, LaSonya Griggs and Michael Turner
  - Nov. 8th – Fall 2018 Regional meeting
- New webinar two-part registration-software company changed their platform and it caused a change in the way we have to register

- TICC
  - Working with Conference 2018-created #NYSFAAA50
  - Promoting relationships between membership and mentors
  - Pod casts-president to do pod cast on NYSFAAA website to open more communication

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<th>First Vice President’s Report – Adrienne King</th>
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<tr>
<td>• Membership update</td>
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<th>2015-16 Membership</th>
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<th>8/15/18</th>
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<td>TOTAL</td>
<td>1357</td>
<td>TOTAL 1258</td>
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Region breakdown (total is 1450 because some members belong to multiple regions
  - Region 1  109
  - Region 2  152
  - Region 3  187
  - Region 4  98
  - Region 5  156
  - Region 6  438
  - Region 7  170
  - Region 8  59

  - Transition with membership going well-still working on address change
  - Let Adrienne or Lucy know of any changes to region membership reps
  - Email sent out to those with outstanding invoices

Awards Committee
  - Sending out nomination email this week

**Secretary’s Report – Kelly Kelly**

- Annual Report preparation
  - 17/18 Organizational chart updated-waiting for update on NYSFAAA web page
  - Using organizational chart to contact the various chair committee members for their annual report
  - Report requests will go out by the end of the month
- Conference 2018 request

**MOTION:** A motion was made by Kelly Kelly, seconded by Howard Leslie for conference 2018 to allow one glass of wine at the gala dinner with no drink ticket. Marriott servers will limit the pour to one glass per person with entrée. There was no discussion. A vote was called with all in favor, no oppositions, and not abstentions.

**Treasurer’s Report – Robert Zasso**

- Gave handouts to review
- Sent out revenue checks sent out to regions in early July
- Transition of treasurer-elect to treasurer will happen at Conference 2018
- Investigated car insurance policy-will continue to look into and talk with our credit card company on their insurance
- Balance sheet-still working on June and July

**Old Business**

- Strategic Plan
  - Review of NYSFAA Best Practices/Ongoing Activities and Strategic Plan 2018-2020

**MOTION:** A motion was made by Howard Leslie, seconded by Debra Evans to accept the governance best practice and ongoing activities and strategic plan for 2018-2020. A vote was called with all in favor, no oppositions, and not abstentions.
- George Chin Award
  - Review of the new scholarship
**MOTION:** A motion was made by Rob Zasso, seconded by Howard Leslie to accept the new Mr. George Chin Award for Leadership. A vote was called with all in favor, no oppositions, and not abstentions.

- Began to review NYSFAAA goals and will continue at next executive council meeting
- Conference 2018
  - Co-chairs met this morning
  - Key note speaker selected
  - Concurrent sessions being created
  - Two pre-conference workshops: Grad symposium and Guidance Counselor Workshop
  - Facilities committee-finalizing food
  - Registration committee-working with Paula to get the registration out
  - Vendor committee-in process with getting vendors
  - Local members-working with Visit Syracuse
- Conference 2019
  - Currently working on budget
  - Working on promo piece to give a the 2018 Conference
  - Contract signed for venue

**Regional Updates**

- Not required for this meeting

**Future Meetings**

- October 22nd (Monday) starting at 8:00am – Marriott Syracuse Downtown, Syracuse, NY
  - New council members invited
- December 11th (Tuesday) 2:00-4:00 - Remote meeting (tentative)

As there was no further business, a motion was made by Kathy Michalski and the meeting was adjourned at 4:30pm.